O-Bank

- 2024 1H Business Review
- QIC 16th Taiwan CEO Week

⊕ BANK 王道銀行

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Introduction of O-Bank



About O-Bank

Predecessor: Industrial Bank of Taiwan (IBT)

IBT was founded in 1999 by former Central Bank Governor Samuel C. Shieh and veteran financier Kenneth C.M. Lo.

The principal mission of IBT was to coordinate with Taiwan's national economic development strategies by providing professional investment banking services designed to nurture strategic new business.

Transformed into O-Bank in January 2017, and listed on the Taiwan Stock Exchange (TWSE)

The Industrial Bank of Taiwan decided to transform into O-Bank in January 2017, becoming **Taiwan's first native digital bank** that offers retail banking services with primarily online channels, and accompanied with supplementary offline presence.



Since listed on TWSE in May 2017, O-Bank was included as a constituent of the MSCI Taiwan Small Cap Index for eight consecutive years.

As of September 2024, O-Bank has 9 operating locations, including 1 business department, 5 branches and 1 office across Taiwan's major metropolitan areas, 1 overseas branch in Hong Kong, and 1 representative office in Tianjin, China.





Corporate Banking

- Corporate Banking Services
- Trade Finance Services
- Financial Markets Services
- Securitization and Trust Services

Retail Banking

- Depository and Foreign Exchange Services
- Payment Services
- Personal Loans
- Insurance Services
- Wealth Management Services

Online + Offline

- Fueled by the digitalization trends, O-Bank provides retail banking services mostly via online digital channel to connect with younger generation consumers.
- Additional revenue-generating financial advisory services can be supplemented through offline channels.

Corporate Banking + Retail Banking

- Under the "One Bank" strategy that stresses comprehensive integration and coordinated collaboration, O-Bank's solid corporate banking relationships serve as strong foundation for growing its retail banking businesses.
- Greater synergy can be achieved in areas such as in-bulk customer acquisitions through payroll businesses, and the provision of personal banking services to executives of corporate banking clientele.



Operational Strengths of O-Bank

Master the progress of digital banking and cultivate younger generation customer base

- ✓ Mobile banking enables customers to open accounts, make deposits, apply for loans, and manage finances online 24/7.
- ✓ Utilize digital technologies such as big data and cloud technology to continuously optimize the accuracy of customer acquisition, marketing, and business analysis.
- ✓ Without the burden of legacy banking systems and with fewer physical branches and greater organizational flexibility, O-Bank can quickly provide the best digital financial services to meet customer needs.

Integrate customer base and product resources between corporate and retail banking to expand sources of income

- ✓ With solid corporate customer resources from the period of Industrial Bank of Taiwan, expand opportunities for payroll and customized wealth management services through cooperation between corporate and retail banking business units.
- ✓ Expand MME customer base and explore new types of financing businesses such as B2B2C alliances.
- ✓ Continuously increase fee income, NIM, and spread.

Obtain solid synergy with diverse investment portfolio of financial services

- Establish finance-related businesses domestically and abroad to effectively diversify business concentration, improve sources of profit, and enhance capital utilization efficiency.
- ✓ Combining the Bank's innovations capabilities to create synergies among the Group's various affiliates and subsidiaries, and to provide clients with integrated financial solutions.



•"Boutique bank"



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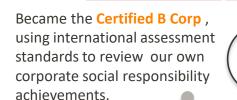
Sustainable Business Operations

Partnership for Biodiversity Accounting

PCAF PCAF Partnership for Carbon Accounting Financials

BUSINESS

- Signed on to the Partnership for Carbon Accounting Financials (PCAF), introduced the international carbon management standard for investment and financing, becoming the first non-FHC bank to join in Taiwan.
- Fully integrated ESG audits into the corporate credit evaluation, and provided financing incentives or adopted control measures based on the client's ESG low, medium, or high-risk level.

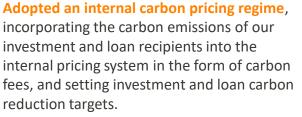




Compiled a 100% greenhouse gas(GHG) inventory for corporate loans, mid- and long-term investment positions.

2024

Joined as a Supporter of the Partnership for Biodiversity Accounting Financials (PBAF)



2023

Participated in the Carbon Disclosure Project
 (CDP) and became a CDP Supporter.

2017

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Certified

Corporation

- Implemented Task Force on Climate-Related Financial Disclosures
 (TCFD) and became a member of TCFD Supporter.
 Signed the Equator Principles (EP), becoming the first signatory
- Signed the Equator Principles (EP), becoming the first signatory among non-FHC banks in Taiwan.



UPPORTE

ESG Recognitions





As of the end of September 2024, O-Bank scored 6.6, ranked No.1 among Taiwan's financial institutions, No.2 among all listed companies in Taiwan and Top 1% of globally rated companies in the publishing of Morningstar Sustainalytics' ESG Risk Ratings. Based on the rankings, O-Bank was included within the "ESG Industry Top Rated" worldwide and among the "ESG **Regional Top Rated**" for Asia/Pacific.



As of the end of September 2024, O-Bank achieved an excellent ESG rating of 4.3 out of 5 from **FTSE Russell**, a renowned index company under the London Stock Exchange Group. This placed O-Bank as No.1 among financial institution in Taiwan and No.6 among all publicly listed companies in Taiwan.



Participated for the first time in the Carbon Disclosure Project (CDP) assessment in 2023 and achieved an exemplary "A-" score, attaining the Leadership Level.

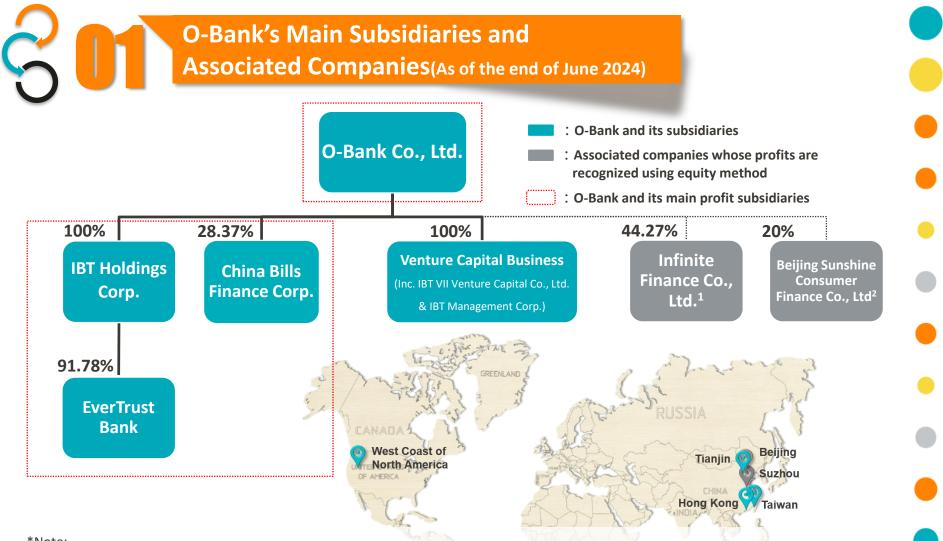


Ranked top 5% in the TWSE's "2023 Corporate Governance Evaluation" among TWSE listed companies



Received 5th place award in the medium-sized enterprise category of CommonWealth Magazine "Excellence in Corporate Social Responsibility Award" in 2024.





*Note:

1. In December 2022, O-Bank's subsidiary, IBT Leasing Co., Ltd., merged with Jih Sun International Leasing & Finance Co., Ltd. to form Infinite Finance Co., Ltd. O-Bank holds approximately 44.27% of the shares in Infinite Finance and is the second-largest shareholder. O-Bank recognizes its share of profits from Infinite Finance under the equity method.

In August 2024, Infinite Finance conducted a cash capital increase and was listed on the TWSE; consequently, O-Bank's shareholding ratio decreased from 44.27% to 41.64%.

2. In 2020, O-Bank jointly established Beijing Sunshine Consumer Finance Co., Ltd. with China Everbright Bank and China CYTS Tours Holding Co., Ltd. O-Bank holds 20% of shares in Beijing Sunshine Consumer Finance and recognizes its profits using equity methods.



O-Bank Group Main Subsidiaries

(As of the end of June 2024)

EverTrust Bank

Business
 Scope
 Corporate and consumer deposit
 Corporate commercial real estate loan and consumer residential mortgage loan

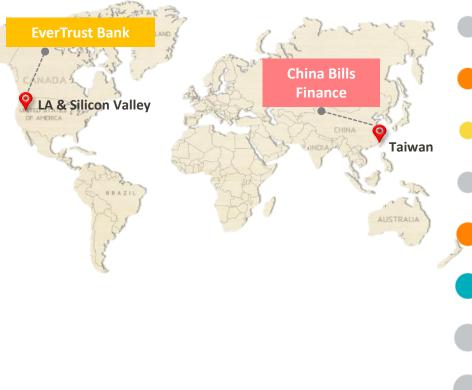
 Strong presence in Northern and Southern California and our familiarity with Chinese cultures attribute to our advantages in serving local Chinese enterprises.

Paid-up Capital: USD 118 million

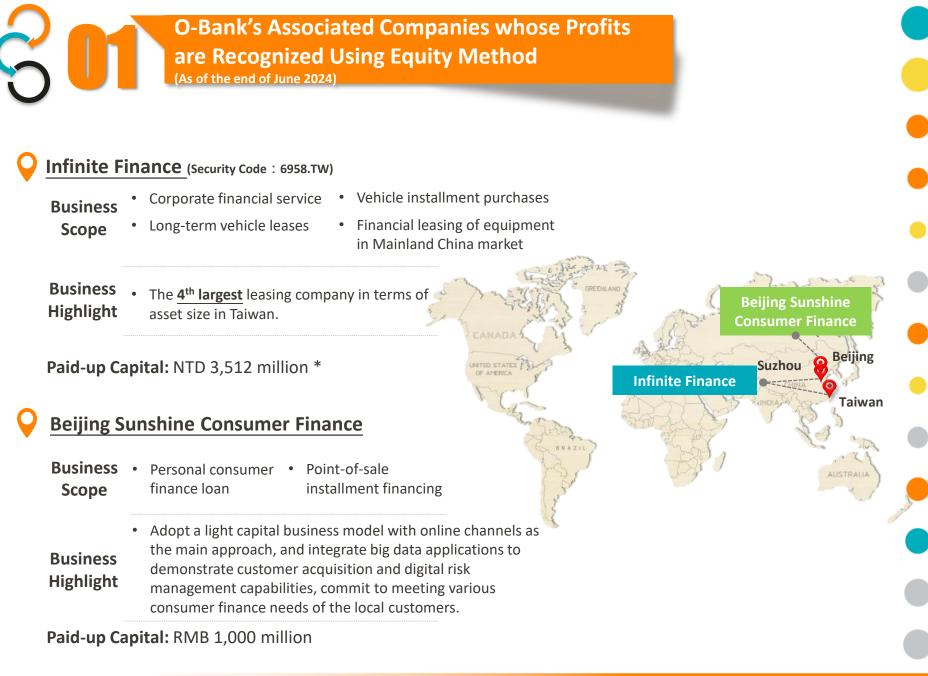
China Bills Finance (Security Code : 2820.TW)

- Bills finance/bond certification, underwriting, brokerage, and prop trading
- Business
 - **Scope** Bills guarantee, endorsement
 - Equity and fixed income investment
- Business• One of the top 3 bills finance companies inHighlightTaiwan.

Paid-up Capital: NTD 13,430 million







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*Note: Infinite Finance conducted a cash capital increase and was listed on the Taiwan Stock Exchange in August 2024, resulting in an increase of its paid-in capital to NTD 3,734 million.



1H2024 Operation Highlights

12



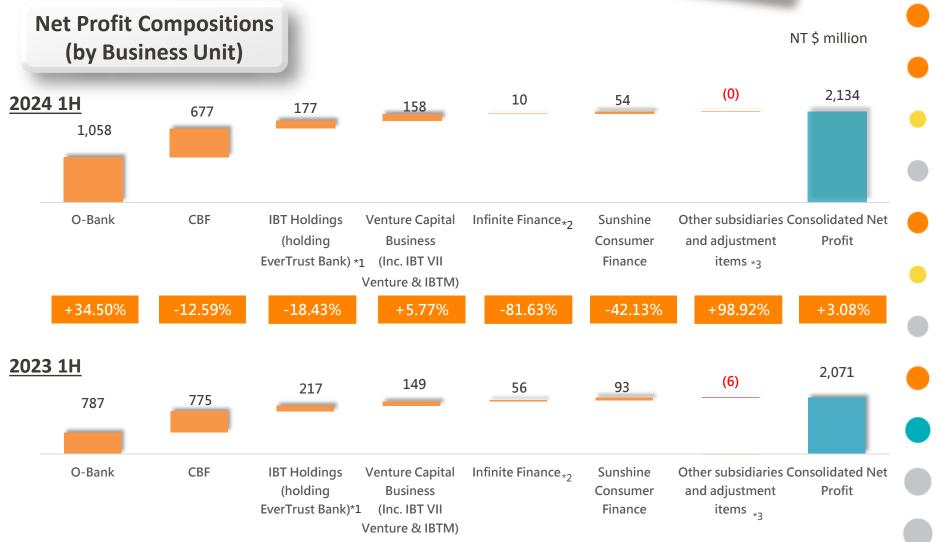
Both Consolidated and Standalone NPAT achieved record high YoY

			NTD million
O-Bank	2024 1H	2023 1H	ΥοΥ
Consolidated Net Revenues	5,531	5,086	+9%
Consolidated Net Profit After Tax	2,134	2,071	+3%
Standalone Net Revenues	4,235	3,751	+13%
Standalone Net Profit After Tax	1,635	1,498	+9%
Earnings Per Share (EPS, NT\$)	0.55	0.5	+10%
Book Value Per Share (NT\$)	13.47	12.76	+6%

Since listed on TWSE in 2017, O-Bank was included as a constituent of the MSCI Taiwan Small Cap Index for eight consecutive years.



2024 1H Consolidated Net Profit After Tax Compositions: O-Bank



Note 1: The net profit on this page for IBT Holdings is presented on a consolidated base, including IBT Holdings itself and 100% EverTrust Bank. Note 2: In 2024 1H, O-Bank recognized an investment income of NT\$120 million from Infinite Finance, net of amortization expenses related to Purchase Price Allocation (PPA) arising from leasing



company merger. The Bank's net profit recognized from this investment amounted to approximately NT\$10 million. In 2023 1H, O-Bank recognized an investment income of NT\$167 million from Infinite Finance, net of amortization expenses related to Purchase Price Allocation (PPA) arising from leasing company merger. The Bank's net profit recognized from this investment amounted to approximately NT\$56 million. Note 3: Other subsidiaries include Adjustment items primarily relate to accounting principle adjustments.

14

2024 1H Standalone Net Profit After Tax Compositions: O-Bank



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Note 1: The net profit on this page for IBT Holdings is presented on standalone base, including IBT Holdings itself and the profit from EverTrust Bank using the equity method. Note 2: In 2024 1H, O-Bank recognized an investment income of NT\$120 million from Infinite Finance, net of amortization expenses related to Purchase Price Allocation (PPA) arising from leasing company merger. The Bank's net profit recognized from this investment amounted to approximately NT\$10 million. In 2023 1H, O-Bank recognized an investment income of NT\$167 million from Infinite Finance, net of amortization expenses related to Purchase Price Allocation (PPA) arising from leasing company merger. The Bank's net profit recognized from this investment amounted to approximately NT\$10 million. In 2023 1H, O-Bank recognized an investment income of NT\$167 million from Infinite Finance, net of amortization expenses related to Purchase Price Allocation (PPA) arising from leasing company merger. The Bank's net profit recognized from this investment amounted to approximately NT\$56 million.

15



Capital Adequacy As of the end of 2024 1H, O-Bank's BIS Ratio was **13.68%**, Tier1 Capital Ratio was **11.72%**, and CET1 Ratio was **11.61%**. O-Bank maintained a healthy capital adequacy.

Asset Quality As of the end of 2024 1H, O-Bank's NPL ratio was **0.16%** and loan loss coverage ratio was **918%**. The asset quality demonstrated strong performance.

Credit Rating Taiwan Ratings Corp. affirmed its 'twA' long-term and 'twA-1' shortterm issuer credit ratings on O-Bank Co. Ltd. The outlook rating is 'stable'.

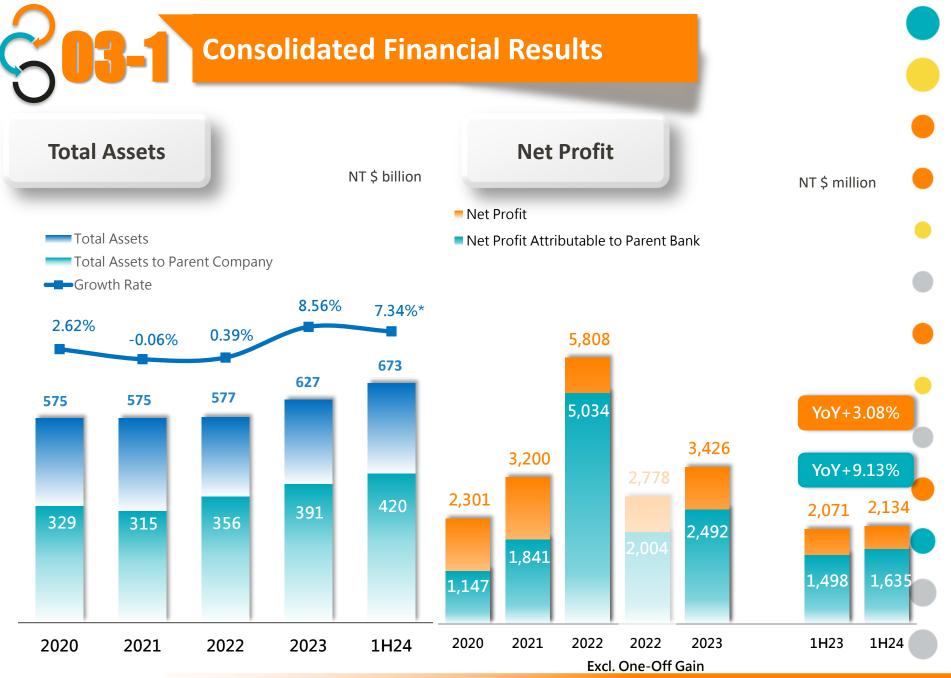






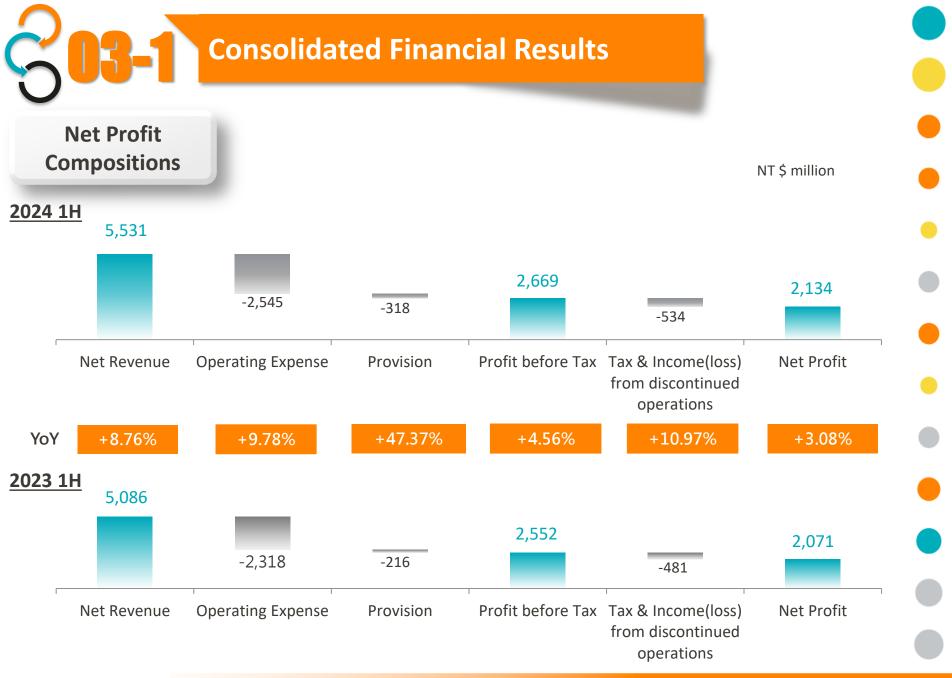
Consolidated Financial Results



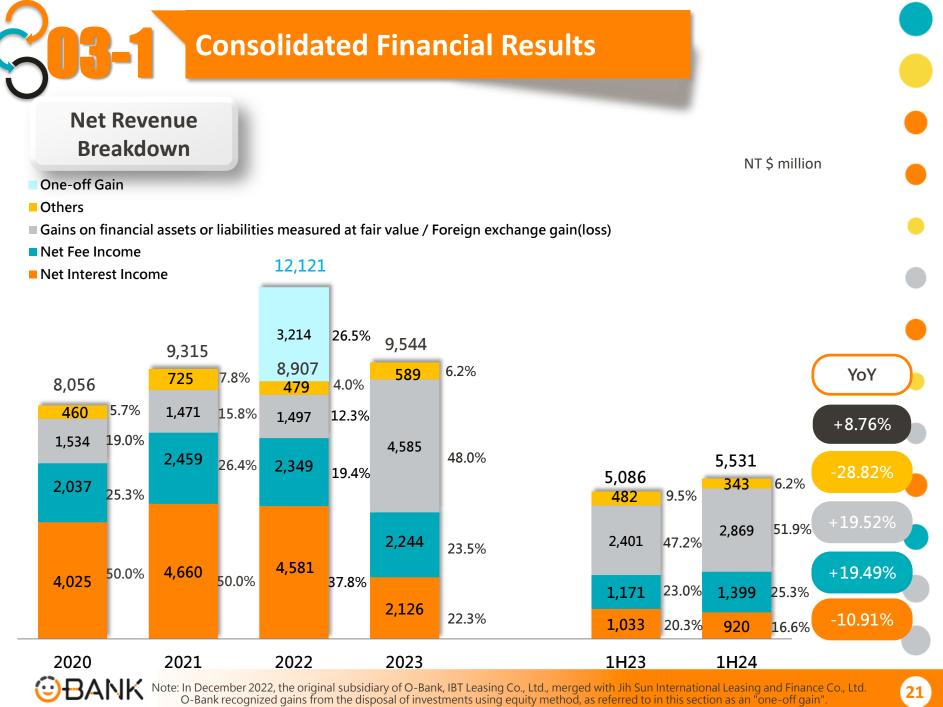


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*Note: The growth rate for 1H24 is the result of comparing the end of 1H24 with the end of 2023.



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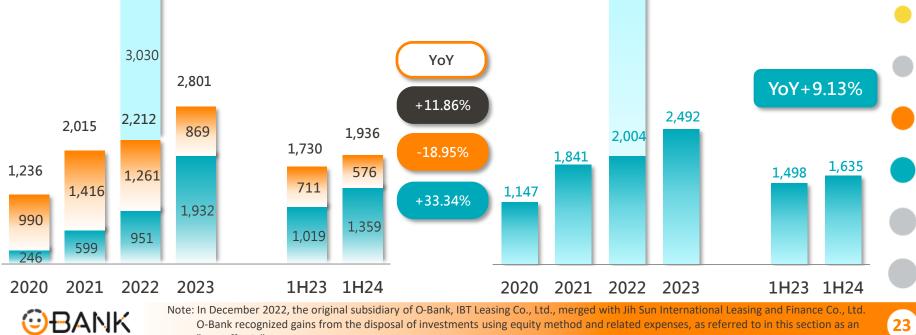
Standalone Financial Results

-O-Bank-

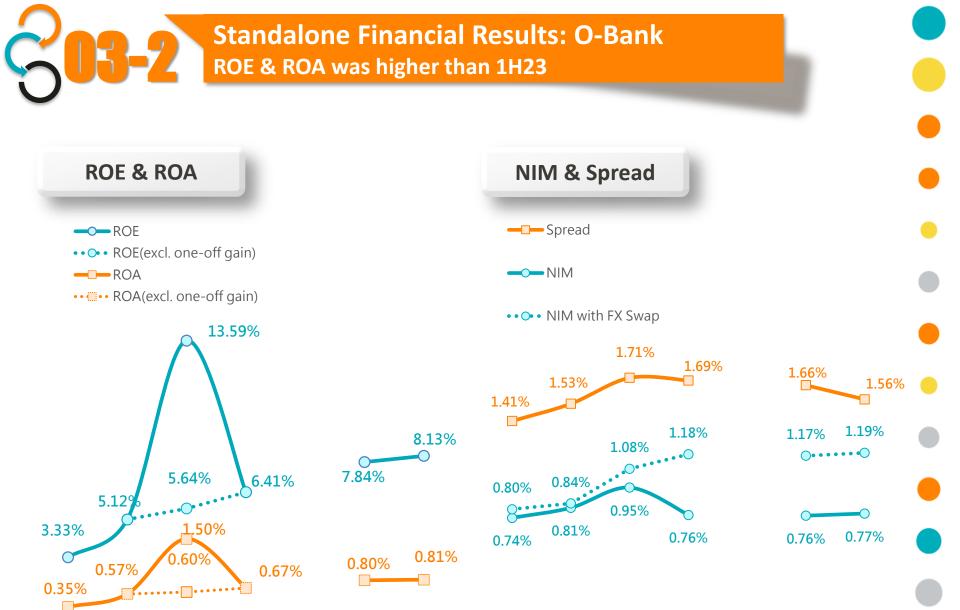
22







"one-off gain".



Note: In December 2022, the original subsidiary of O-Bank, IBT Leasing Co., Ltd., merged with Jih Sun International Leasing and Finance Co., Ltd. O-Bank recognized gains from the disposal of investments using equity method and related expenses, as referred to in this section as an "one-off gain".

2021

2022

2023

1H23

1H24

24

2020

2021

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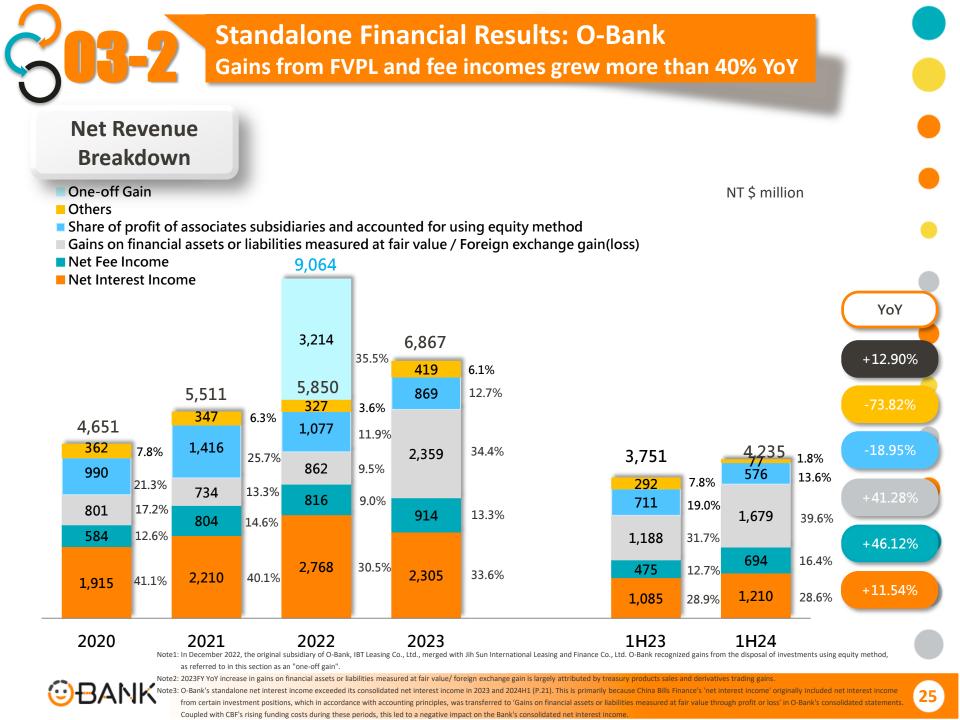
2020

2022

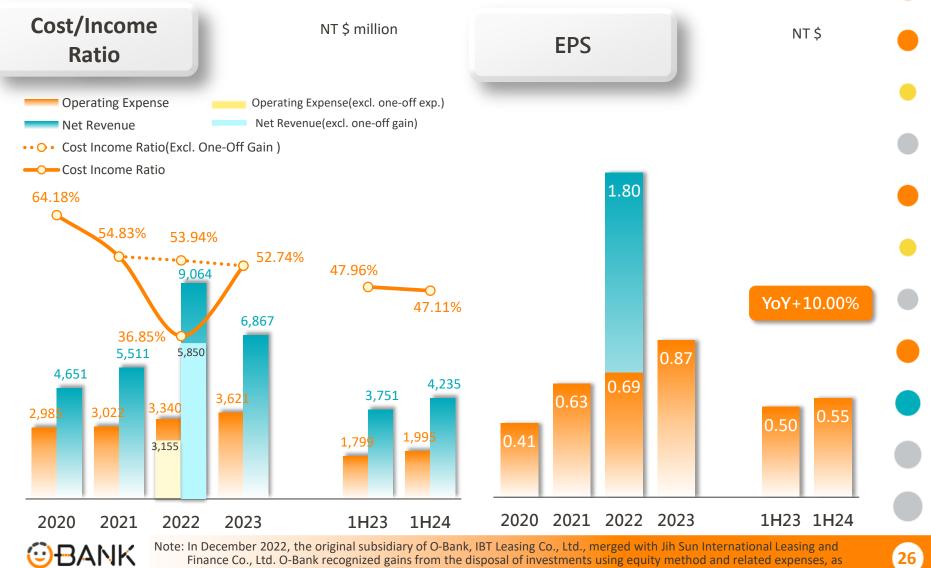
2023

1H23

1H24

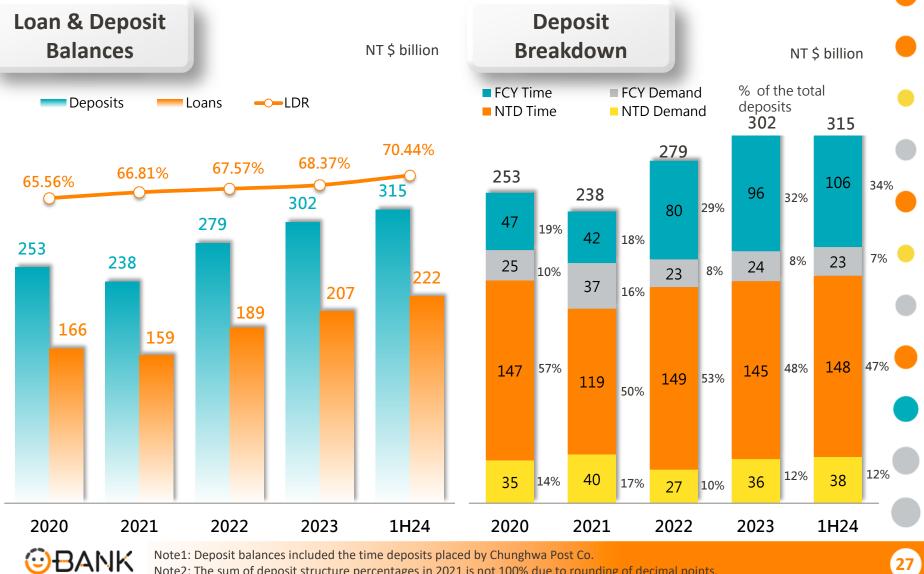


Standalone Financial Results: O-Bank



Finance Co., Ltd. O-Bank recognized gains from the disposal of investments using equity method and related expenses, as referred to in this section as an "one-off gain".

Standalone Financial Results: O-Bank

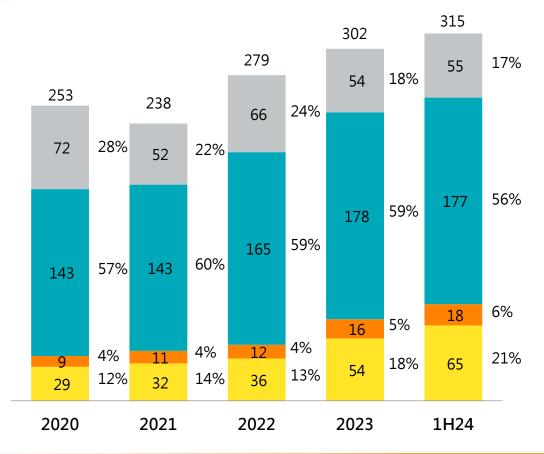


Note2: The sum of deposit structure percentages in 2021 is not 100% due to rounding of decimal points.

Standalone Financial Results: O-Bank Deposit structure continued improving

Composition of Depositors

Financial Institution Large Corp. SME Retail

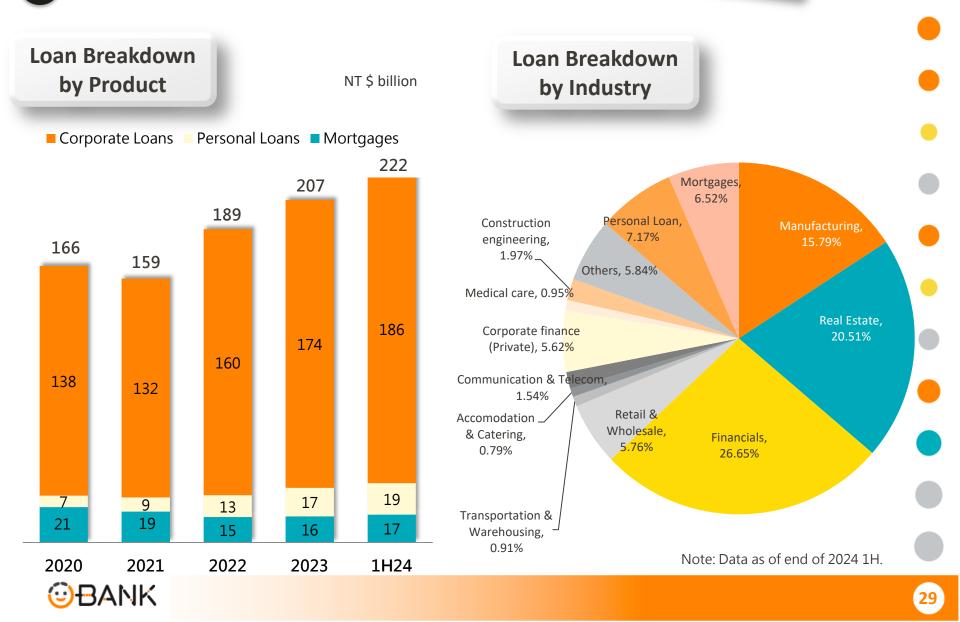




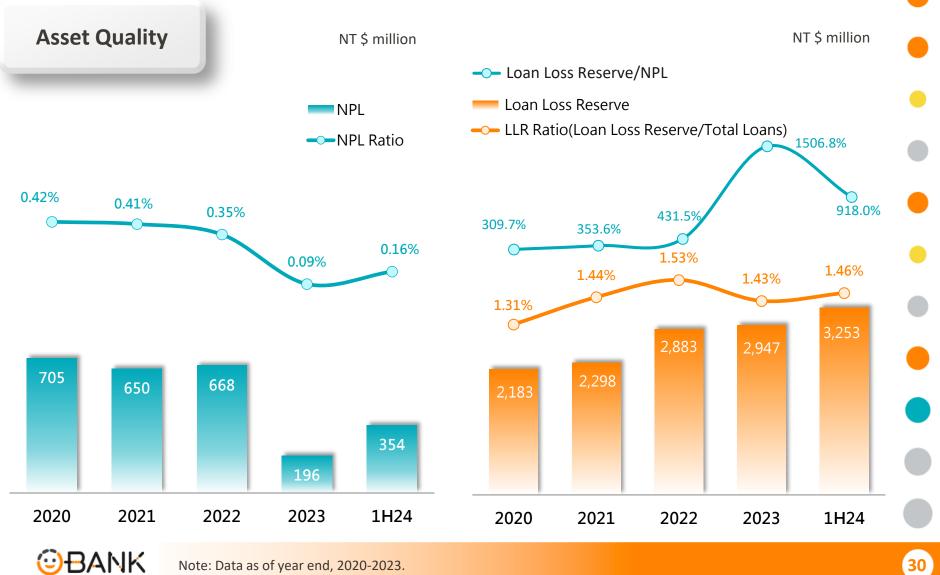
Note1: Deposit balances included the time deposits placed by Chunghwa Post Co. Note2: The sum of deposit structure percentages in 2020, 2022 is not 100% due to rounding of decimal points.

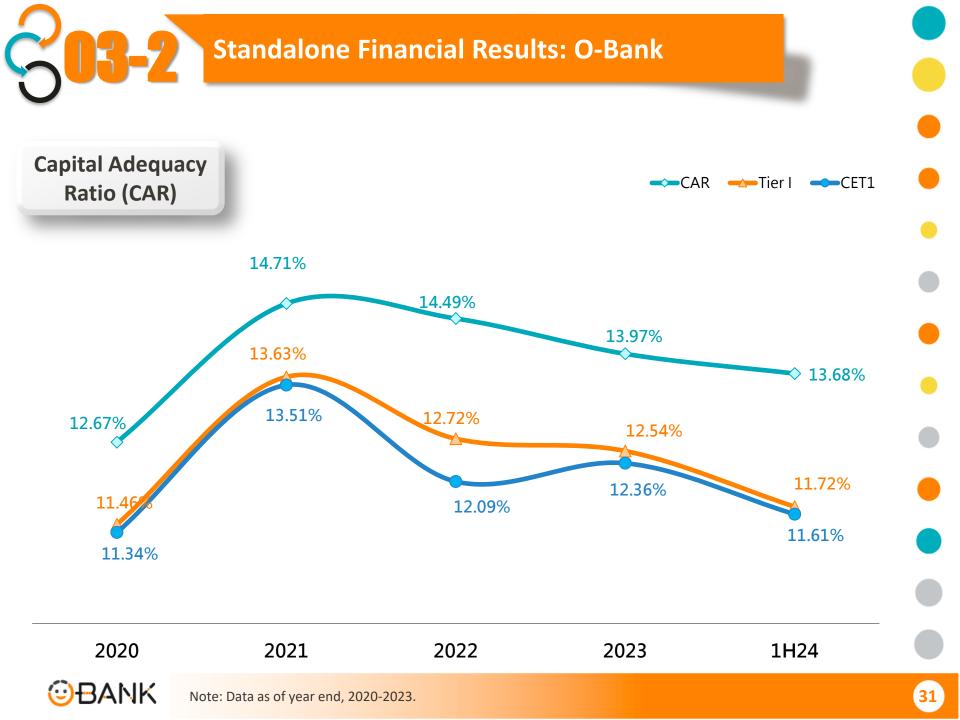
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Standalone Financial Results: O-Bank

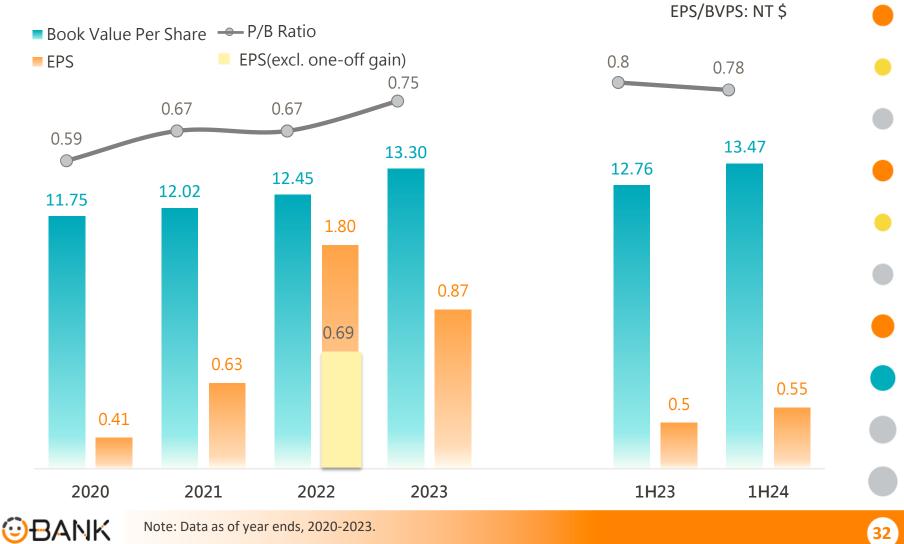


Standalone Financial Results: O-Bank





Standalone Financial Results: O-Bank BV per share continued to grow



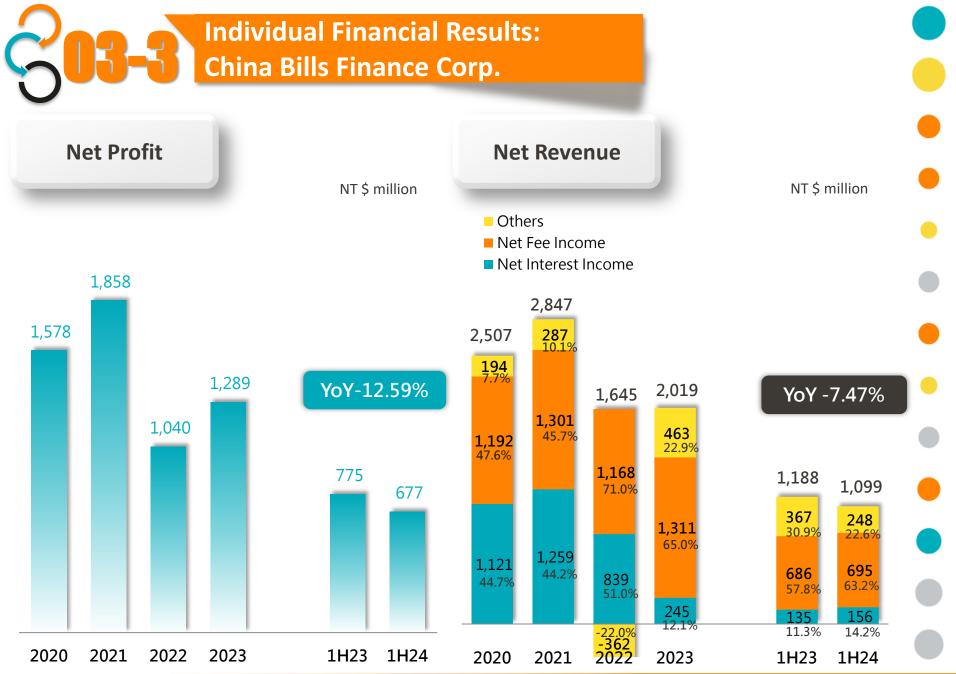
Note: Data as of year ends, 2020-2023.



Individual Financial Results

-China Bills Finance Corp.-



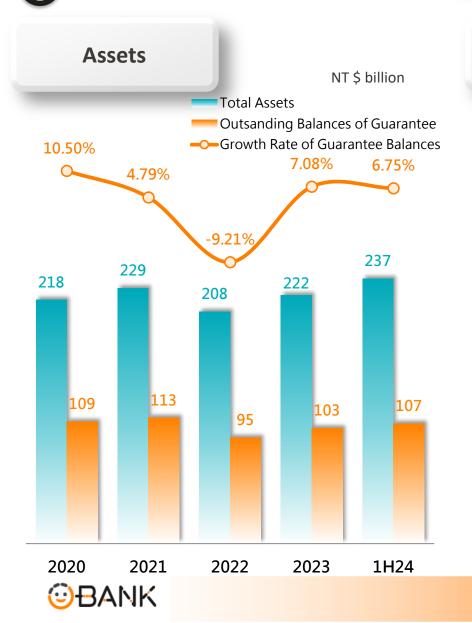


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Note: China Bills Finance's "net interest income" originally includes net interest income from certain investment positions, which in accordance with accounting principles, was transferred to "Gains on financial assets or liabilities measured at fair value through profit or loss" in O-Bank's consolidated statements. Therefore, the Bank's consolidated net interest income (P.21) does not fully reflect China Bills Finance's net interest income.

34

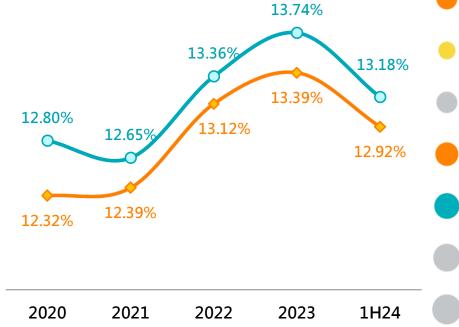
Individual Financial Results: China Bills Finance Corp.











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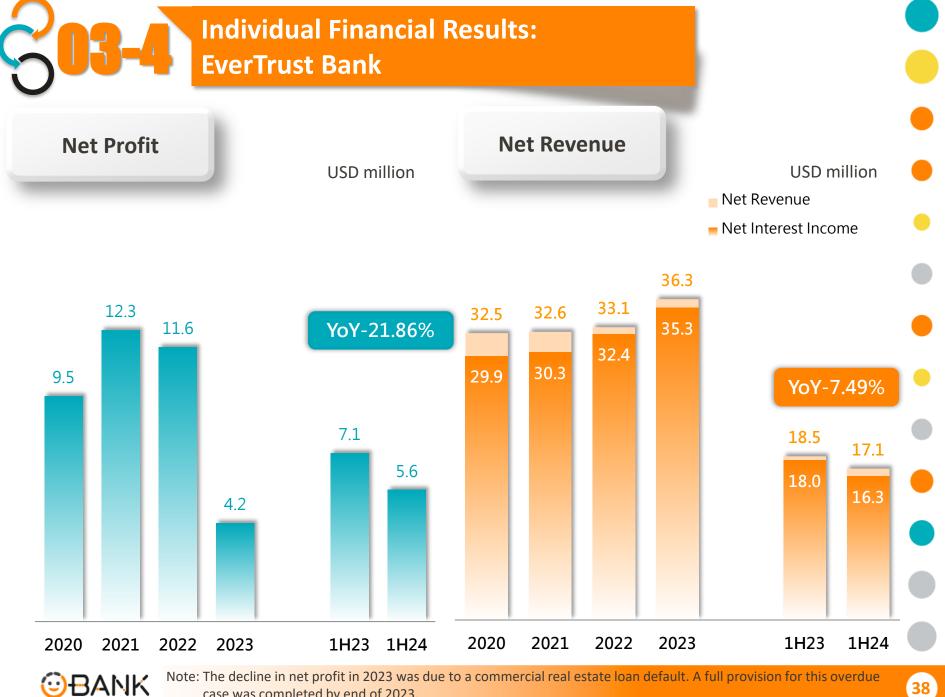
Note: Data as of year end, 2020-2023.



Individual Financial Results -EverTrust Bank

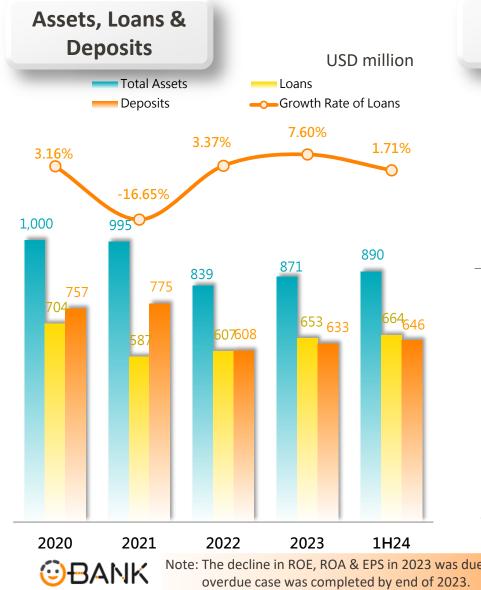
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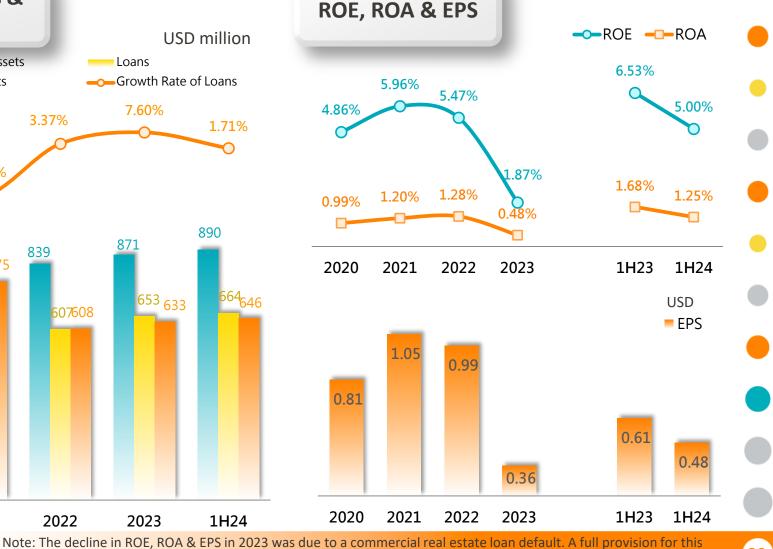
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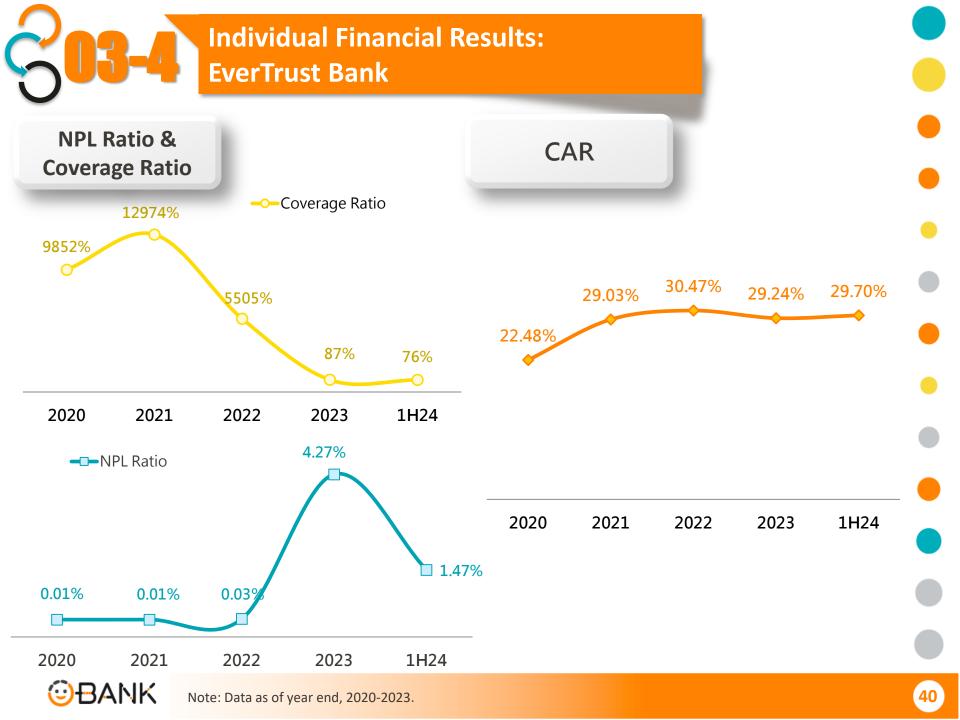
Note: The decline in net profit in 2023 was due to a commercial real estate loan default. A full provision for this overdue case was completed by end of 2023.

Individual Financial Results: EverTrust Bank





overdue case was completed by end of 2023.





Key Strategic Focuses





"Boutique Digital Bank" Strategy

Grow Light-Capital Businesses

Strengthen sales of products that utilize zero or low risk-weighted capital to improve the quality of profit structures.

Dig Deep

Strengthen Overall Infrastructure, Deepen Customer Relationships

Further Digital Transformation

Empower banking operations with technology, deepen data governance and applications, and commercialize scenario-based user cases.

Embrace Mindset of Sustainability

Incorporate banking services to implement sustainable finance and climate change mitigation measures.

Optimize Deposits Structure

Focus on cultivating small business and retail deposits to improve the efficiency of asset-liability allocation.

Accelerate Overseas Expansion

Extend O-Bank Group's footprint to Australia & Southeast Asia for better asset diversification.





Grow Light-Capital Businesses

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Focus on cultivating small business and retail deposits to improve the efficiency of assetliability allocation.

Further Digital Transformation

Empower banking operations with technology, deepen data governance and applications, and commercialize scenario-based user cases.



- Strengthen corporate banking services platform, with a focus on low riskweighted capital products such as TMU and trade financing.
- Enhance wealth management services platform by enriching product offerings and increasing customization capabilities.
- Deepen customer services, enlarge customer base, and strengthen integrated marketing capabilities, with the aim of becoming the main operating bank for both corporate and retail clients.
- Expand online and offline retail deposit base through channels such as salary transfer accounts and securities accounts.
- Target business owners with trade financing and wealth management needs, increase the volume of small business deposits (< NT\$ 40 million) and the duration of retention.
- Enhance asset-liability management to effectively guide internal resource allocation and reduce liquidity risk.
- Optimize and integrate core and application systems, and implement technologies such as Robotic Process Automation(RPA) and cloud deployment to enhance operational stability and efficiency.
- Expand external data sources and data technologies, expand applications of user cases, strengthen the infrastructure of data platforms, and cultivate data talents.
- Promote the commercialization of scenario-based user cases, prioritize targeting scenario business opportunities surrounding SMEs and franchisees, and emphasize on the expansion of external cooperation networks.

"Boutique Digital Bank" Strategy

Accelerate Overseas Expansion

Extend O-Bank Group's footprint to Australia & Southeast Asia for better asset diversification.

Embrace Mindset of Sustainability

Incorporate banking services to implement sustainable finance and climate change mitigation measures.

- Leveraging resources in all of O-Bank Group, explore business and investment opportunities in Australia and Southeast Asia, for more diversified assets allocation and robust profit structure.
- Establish overseas expansion support measures, including the implementation of risk management mechanisms, talent development plans for corresponding capabilities.
- Proactively address climate change risk, conduct carbon emissions inventory of the Bank's loan and investment portfolio, and implement climate risk management to carbon-intensive clients. Simultaneously, the Bank adopts an internal carbon pricing regime, and includes the carbon emissions of our investment and loan recipients into the internal pricing system in the form of carbon fees. Additionally, the Bank has set investment and loan carbon reduction targets, towards working together with clients to enhance sustainability.
- Continue to incorporate ESG risk evaluations into the decision-making processes of loan underwriting and investing, while increasing the proportion of credits to environmentally and socially friendly industries. Expand sustainable linkage loans and related bond investments.
- Continue to promote environmentally and socially-friendly financial products integrated into the Bank's core businesses.
- Further deepen the Bank's efforts in corporate governance, employee care, customer relationships, environmental protection, social engagement, and green finance to improve the Bank's international ESG evaluation performance.



Strategic Investment Portfolio Business Overview

Beijing Sunshine

Consumer Finance

Infinite Finance



EverTrust Bank

- Optimize asset portfolio and enrich product offerings to reduce the concentration risk and bolster revenue sources.
- Continue to deepen customer relationships and raise brand awareness.
- Strengthen capital efficiency and rigorously control asset quality to drive up profitability.

China Bills Finance (Subsidiary)

- Heighten risk control while cautiously monitoring changes in the markets, dynamically observe to increase trading positions to improve return on investment.
- Adjust composition of clientele, increase self-insured spread, and develop underwriting of guaranteefree business as well as RP clients.
- Increase market share in syndicated loans and project financing to diversify revenue sources.

China Bills Finance

Corp.

IBTM/IBT VII VC (Subsidiary)

- Seize investment opportunities of emerging industries such as green energy, eco-friendly, high-tech, and healthcare.
- Explore overseas investment opportunities, target forwardlooking early-stage projects in developed countries, and establish networks in emerging markets in Southeast Asia.

Beijing Sunshine

(Investment under Equity Method)

- Deepen B2B2C collaboration with various scenario-based platforms to bolster the consumer finance ecosystem and improve profit structures.
- Further improve risk control over platforms as well as individual consumers, promote product innovations to boost profit margin.

Infinite Finance

(Investment under Equity Method)

- Boost size and scale of existing businesses including equipment leasing, AR, vehicle installments and long-term financing, etc.
- Develop unique specialty businesses, in addition to the existing green energy businesses, venture into personal consumer installment businesses.
- To enter Southeast Asian markets with establishment of leasing entity in Thailand.



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05

Appendix:

Financial Summary of O-Bank and Its Main Subsidiaries



(NT \$ million)	2Q24	1Q24	4Q23	3Q23	1H24	1H23	YoY
Income Statement	0.000		0.700	0.001		4.0.40	000/
Interest income	3,068	2,966	2,728	3,081	6,034	4,940	22%
Interest expense	(2,458)	(2,366)	(2,171)	(2,418)	(4,824)	(3,855)	25%
Net interest income	610	600	558	662	1,210	1,085	12%
Fee income	247	447	207	232	694	475	46%
Equity in the income of investees	237	340	(58)	216	576	711	-19%
Other income	911	844	577	721	1,755	1,481	19%
Net revenue	2,005	2,231	1,283	1,832	4,235	3,751	13%
Provision expense	(215)	(90)	(38)	(184)	(305)	(222)	37%
Operating expense	(962)	(1,033)	(878)	(945)	(1,995)	(1,799)	11%
Net profit B/T	828	1,108	368	703	1,936	1,730	12%
Net profit A/T	681	953	349	645	1,635	1,498	9%
Balance Sheet							
Loans, net	218,862	212,783	203,605	205,186	218,862	200,549	9%
Deposits	310,342	301,005	297,141	293,670	310,342	296,134	5%
Total assets	420,353	400,327	390,584	387,680	420,353	387,273	9%
Total stockholders' equity	40,756	41,733	40,102	39,364	40,756	38,673	5%
Key Ratios(%)							
ROA(A/T)	0.16	0.24	0.09	0.17	0.40	0.40	
ROE(A/T)	1.71	2.33	0.85	1.64	4.04	3.92	
NPL	0.16	0.09	0.09	0.34	0.16	0.31	
Tier I	11.72	12.48	12.54	11.80	11.72	11.60	
CAR	13.68	14.39	13.97	13.32	13.68	13.10	

Note : The ROA and ROE for 3Q23-2Q24 are not annualized.



CBF-	Financial	Summary

(NT \$ million)	2Q24	1Q24	4Q23	3Q23	1H24	1H23	YoY
Income Statement							
Interest income	978	961	864	801	1,939	1,470	32%
Interest expense	(903)	(880)	(803)	(751)	(1,783)	(1,335)	34%
Net interest income	75	82	60	50	156	135	16%
Fee income	323	372	303	322	695	686	1%
Other income	25	223	(17)	112	248	367	-32%
Net revenue	423	676	347	484	1,099	1,188	-7%
Reversal	(1)	(0)	(11)	(7)	(1)	(0)	238%
Operating expense	(130)	(141)	(137)	(117)	(271)	(260)	4%
Net profit B/T	294	536	222	373	829	928	-11%
Net profit A/T	243	434	199	314	677	775	-13%
Balance Sheet							
Total assets	237,361	231,998	222,356	217,292	237,361	200,338	18%
Total stockholders' equity	24,405	25,405	24,933	23,376	24,405	22,713	7%



ETB-Financial Summary

(USD \$ thousand)	2Q24	1Q24	4Q23	3Q23
Income Statement				
Interest income	13,765	13,284	12,644	13,399
Interest expense	(5,513)	(5,259)	(4,526)	(4,218)
Net interest income	8,252	8,025	8,118	9,181
Fee income	169	172	223	59
Other income	103	416	96	103
Net revenue	8,524	8,612	8,437	9,344
Provision expense	0	(436)	(15,291)	0
Operating expense	(4,405)	(4,424)	(2,615)	(4,216)
Net profit B/T	4,119	3,753	(9,469)	5,128
Net profit A/T	2,908	2,650	(6,571)	3,617

Balance	Sheet
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Loans, net	656,357	648,824	628,515	584,088
Deposits	646,023	681,930	632,730	637,383
Total assets	889,836	923,857	871,052	887,197
Total stockholders' equity	225,976	223,182	220,731	224,913

656,357	587,471	12%
646,023	664,280	-3%
889,836	907,682	-2%
225,976	222,281	2%

