

Security Code : 2897.TW

O-Bank

2024 9M Business Review

19 Dec 2024

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2024 9M Operation Highlights

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01

2024 9M Operation Highlights



01

2024 9M Operation Highlights

1

Operating Performance

Both Consolidated and Standalone NPAT achieved Record High for the same period since IPO

NTD million

O-Bank	2024 9M	2023 9M	YoY
Consolidated Net Revenues	8,199	7,507	+9%
Consolidated Net Profits After Tax	3,078	2,950	+4%
Standalone Net Revenues	6,161	5,583	+10%
Standalone Net Profits After Tax	2,275	2,143	+6%
Earnings Per Share (EPS, NT\$)	0.79	0.74	+7%

- Since listed on TWSE in 2017, O-Bank was included as a constituent of the MSCI Taiwan Small Cap Index for eight consecutive years.



01

2024 9M Operation Highlights

1

Operating Performance

Net Profits Before Tax from the Bank achieved Record High for the same period since IPO

NTD million

O-Bank	2024 9M	2023 9M	YoY
Standalone Net Revenues (Excluding share of profit of associates subsidiaries and accounted for using equity method)	5,360	4,656	+15%
Standalone Net Profits Before Tax (Excluding share of profit of associates subsidiaries and accounted for using equity method)	1,886	1,506	+25%

01 2024 9M Operation Highlights

1 Operating Performance

Main Subsidiaries	2024 9M		2023 9M		YoY (Net Profits After Tax)
	Net Profits After Tax (NT\$ million)	Earnings Per Share(EPS)	Net Profits After Tax (NT\$ million)	Earnings Per Share(EPS)	
China Bills Finance	1,089	NTD \$0.81	1,089	NTD \$0.81	+0%
EverTrust Bank	277	USD \$0.74	332	USD \$0.92	-17%



01

2024 9M Operation Highlights

2

Capital Adequacy & Asset Quality

Maintained a Stable Capital Adequacy & Asset Quality

- As of the end of September 2024, O-Bank's BIS Ratio was 14.86%, Tier1 Capital Ratio was 13.20%, and CET1 Ratio was 12.23%.
- As of the end of September 2024, O-Bank's NPL ratio was 0.21% and loan loss coverage ratio was 672%. The asset quality demonstrated stable performance.

01 Awards & Recognitions in 2024



As of December 2024, O-Bank scored 7.3, **ranked No.1 among all listed companies in Taiwan** and **Top 1% of globally rated companies** in the publishing of Morningstar Sustainability's ESG Risk Ratings. Based on the rankings, O-Bank was included within the "**ESG Industry Top Rated**" worldwide and among the "**ESG Regional Top Rated**" for Asia/Pacific.



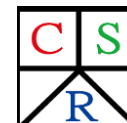
As of the end of November 2024, O-Bank achieved an excellent ESG rating of 4.3 out of 5 from **FTSE Russell**, a renowned index company under the London Stock Exchange Group. This placed O-Bank as **No.1 among financial institution in Taiwan** and **No.6 among all publicly listed companies in Taiwan**.



Participated for the first time in the **Carbon Disclosure Project (CDP)** assessment in 2023 and achieved an exemplary "**A-**" score, attaining the Leadership Level.



Ranked top 5% in the TWSE's "**2023 Corporate Governance Evaluation**" among TWSE listed companies.



Received 5th place award in the medium-sized enterprise category of **CommonWealth Magazine** "**Excellence in Corporate Social Responsibility Award**" in 2024.



02

2024 9M Financial Results

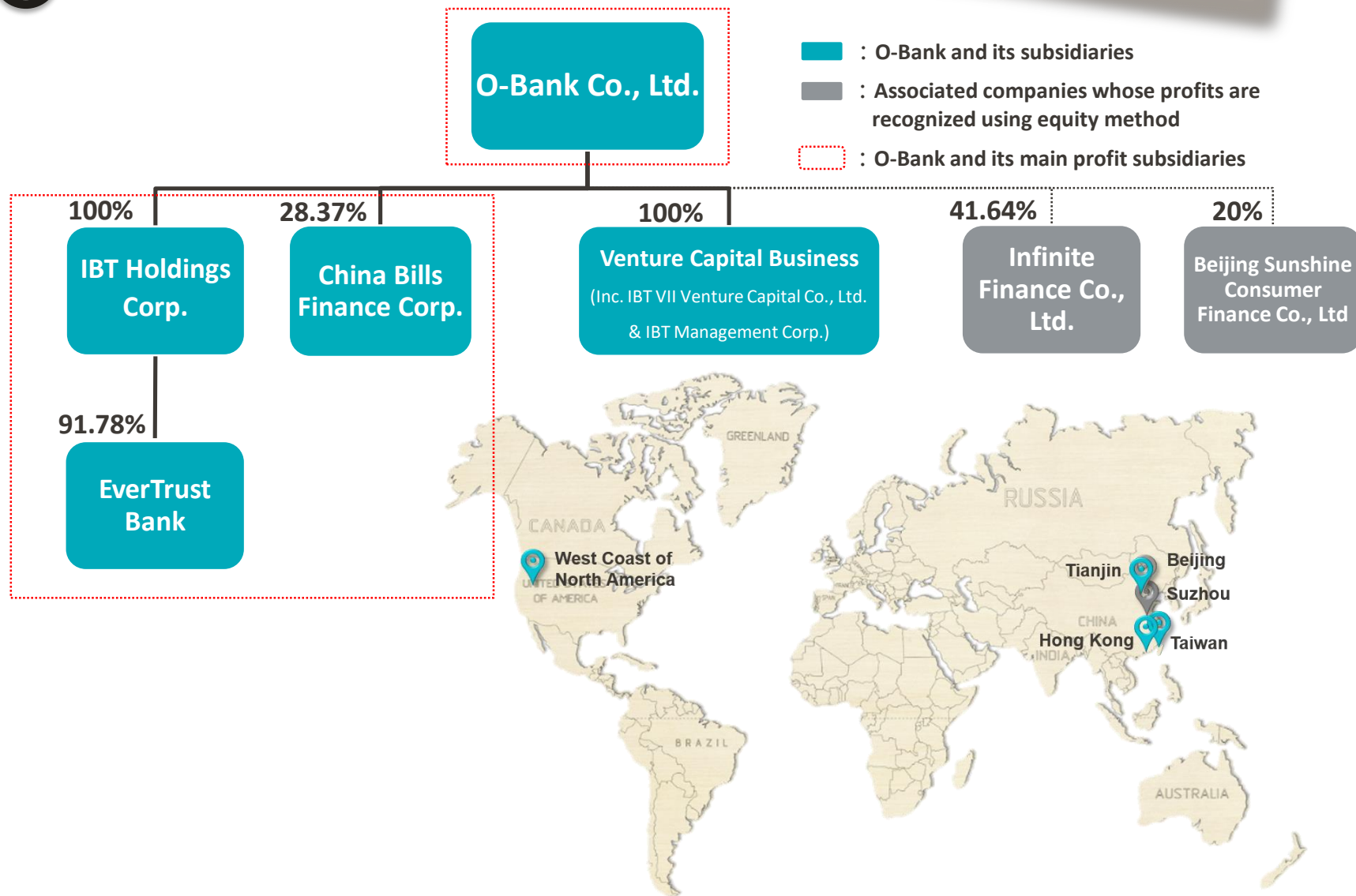
02-1 Consolidated Financial Results

02-2 Standalone Financial Results:
O-Bank

02-3 Individual Financial Results:
China Bills Finance Corp.

02-4 Individual Financial Results:
EverTrust Bank

O-Bank's Main Subsidiaries and Associated Companies





02-1

Consolidated Financial Results

02-1 Consolidated Financial Results

Total Assets

NT \$ billion

Net Profit

NT \$ million

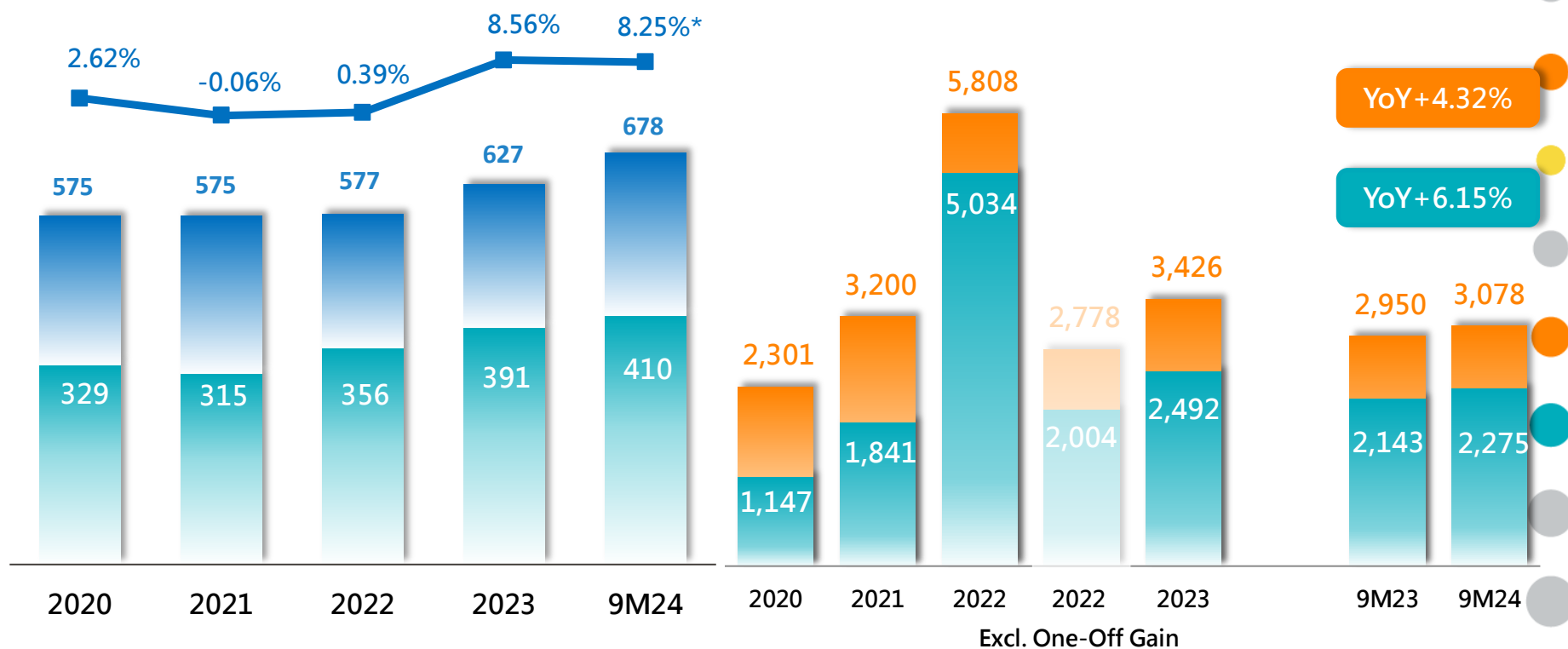
Total Assets

Total Assets to Parent Company

Growth Rate

Net Profit

Net Profit Attributable to Parent Bank



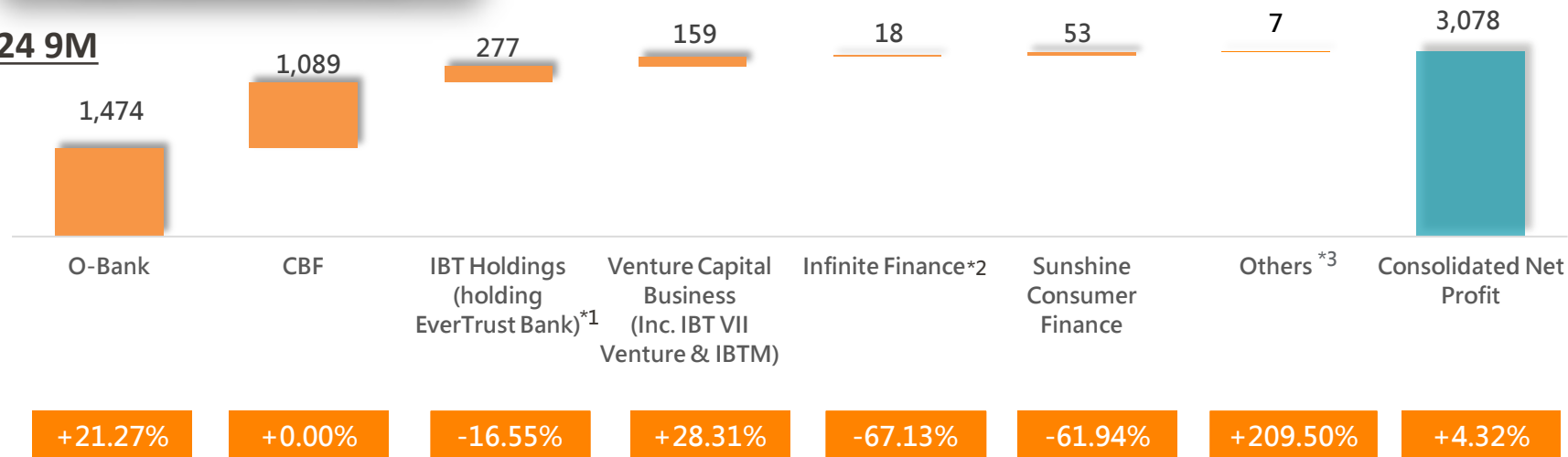
02-1 Consolidated Financial Results

Net Profit Compositions (by Business Unit)

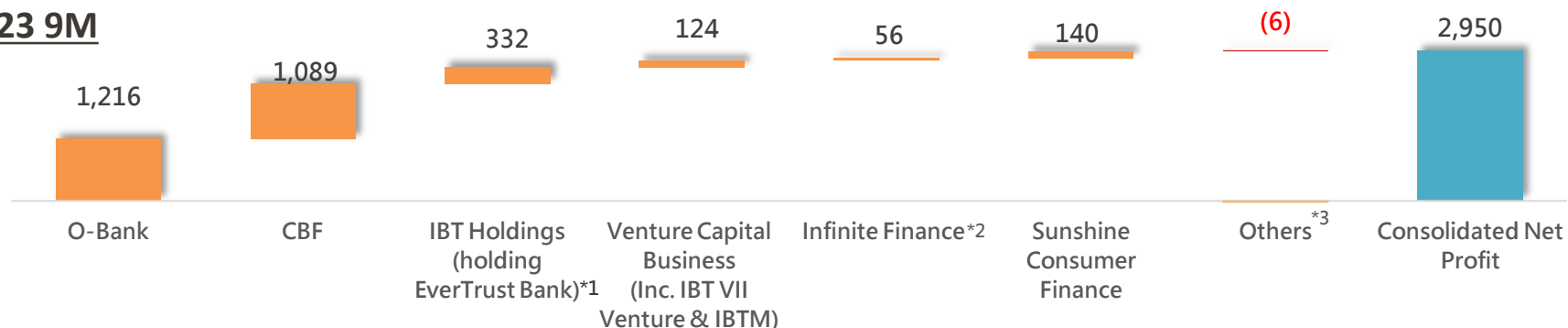
Net Profits Before Tax from the Bank grew over 20% YoY

NT \$ million

2024 9M



2023 9M



Note 1: The net profit on this page for IBT Holdings is presented on a consolidated base, including IBT Holdings itself and 100% EverTrust Bank.

Note 2: In 2024 9M, O-Bank recognized an investment income of NT\$183 million from Infinite Finance, net of amortization expenses related to Purchase Price Allocation (PPA) arising from leasing company merger. The Bank's net profit recognized from this investment amounted to approximately NT\$18 million. In 2023 9M, O-Bank recognized an investment income of NT\$221 million from Infinite Finance, net of amortization expenses related to Purchase Price Allocation (PPA) arising from leasing company merger. The Bank's net profit recognized from this investment amounted to approximately NT\$56 million.

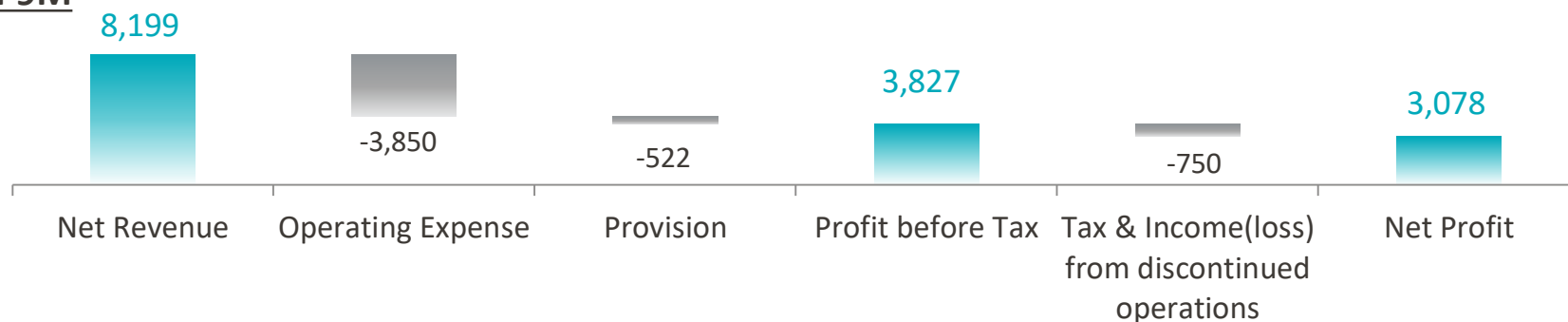
Note 3: Others include Adjustment items primarily relate to accounting principle adjustments.

02-1 Consolidated Financial Results

Net Profit Compositions

NT \$ million

2024 9M



YoY

+9.21%

+9.49%

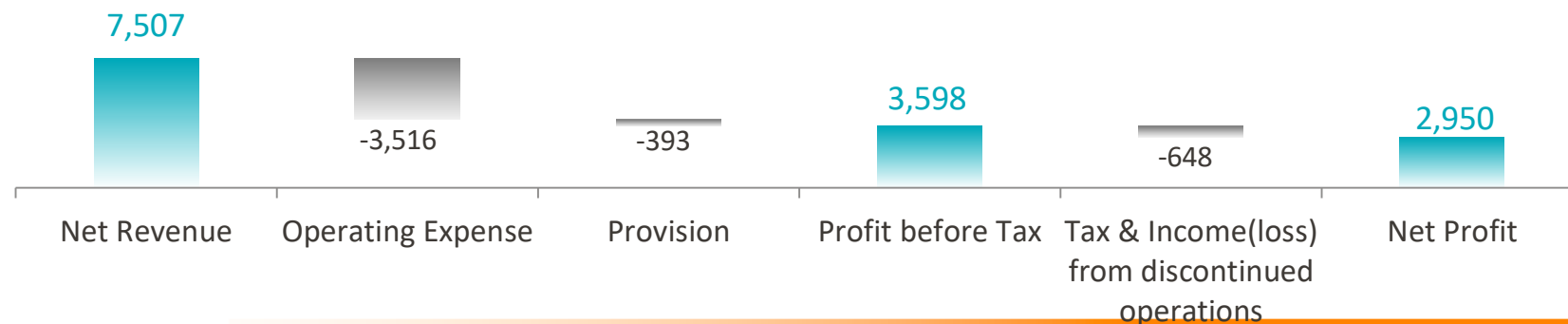
+32.64%

+6.38%

+15.77%

+4.32%

2023 9M



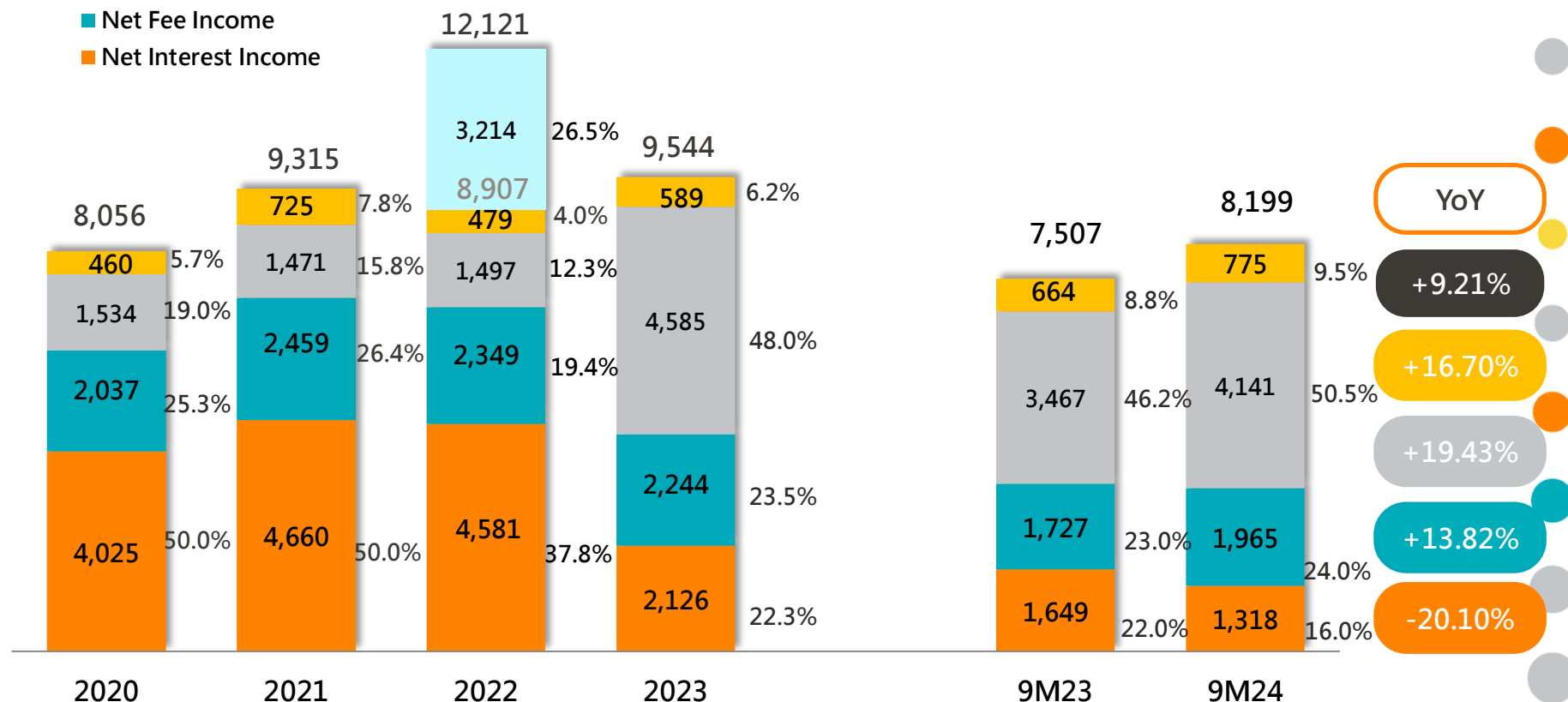
02-1 Consolidated Financial Results

Net Revenue Breakdown

Gains on financial assets or liabilities measured at fair value and Foreign exchange gain grew nearly 20% YoY

- One-off Gain
- Others
- Gains on financial assets or liabilities measured at fair value / Foreign exchange gain(loss)
- Net Fee Income
- Net Interest Income

NT \$ million





02-2

**Standalone Financial
Results**

-O-Bank-

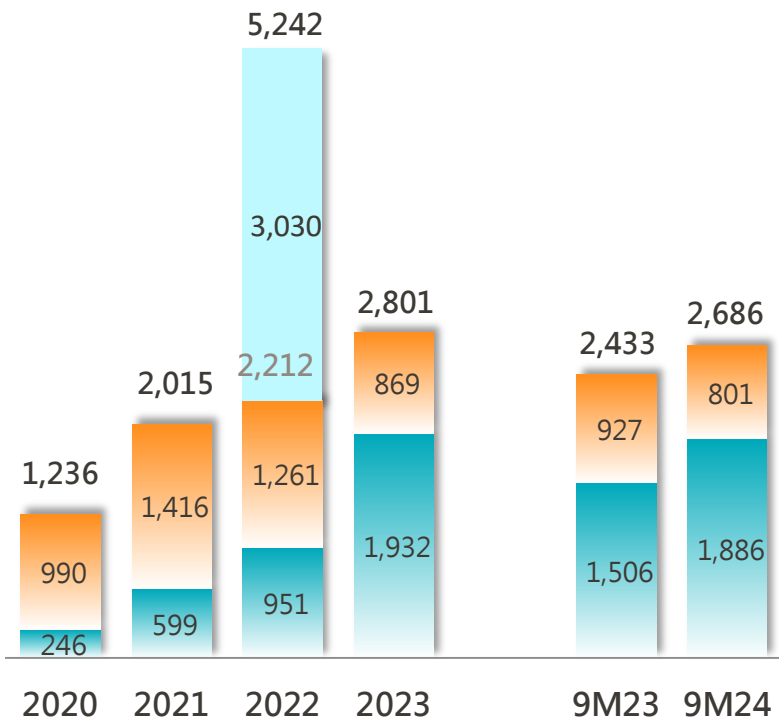
Standalone Financial Results: O-Bank

Net Profit before Tax from the Bank grew 25% YoY

Net Profit before Tax

NT \$ million

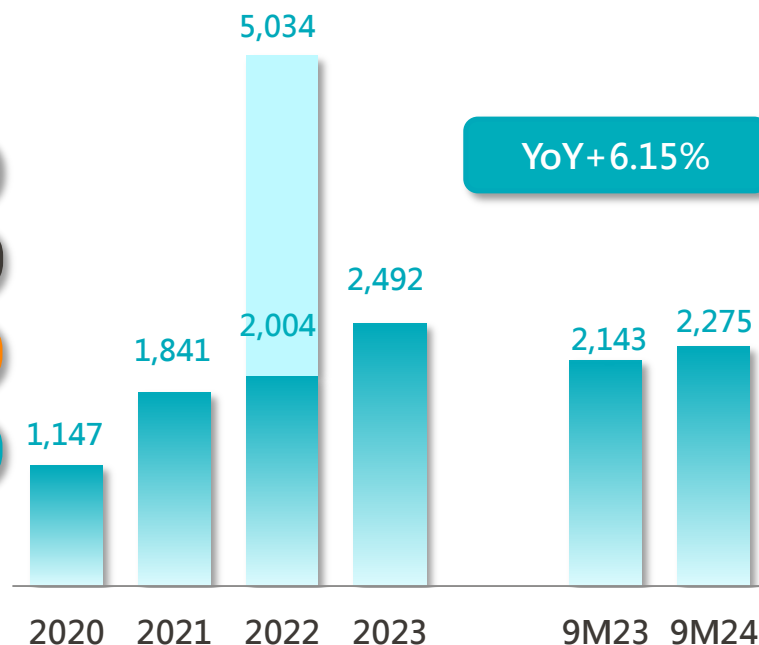
- One-off Gain
- Share of profit of associates subsidiaries
- Net Profit before Tax from Bank



Net Profit

NT \$ million

- One-off Gain
- Net Profit



02-2 Standalone Financial Results: O-Bank

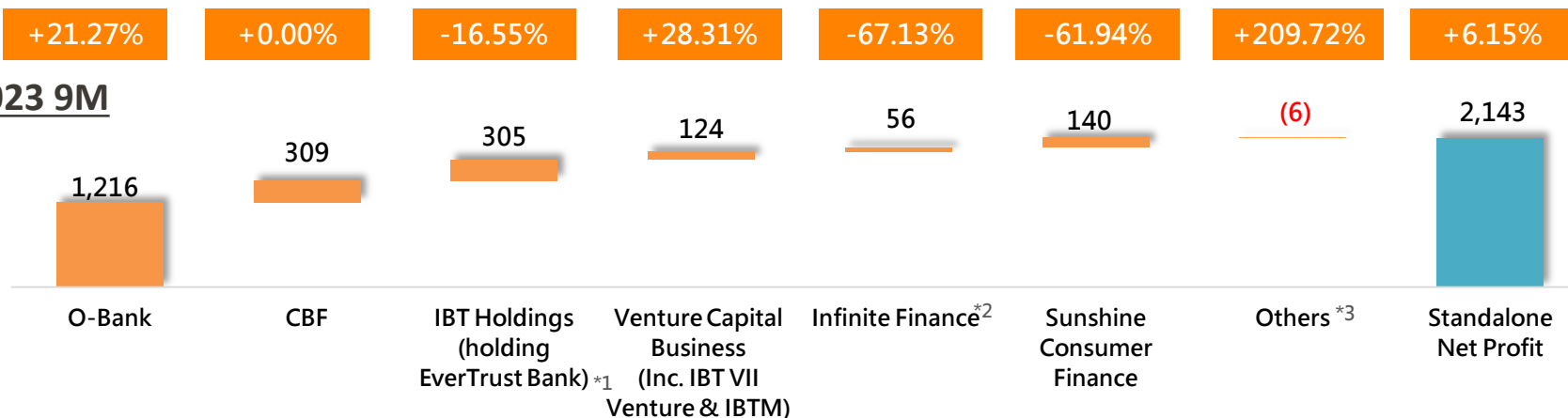
Net Profit Compositions (by Business Unit)

NT \$ million

2024 9M



2023 9M



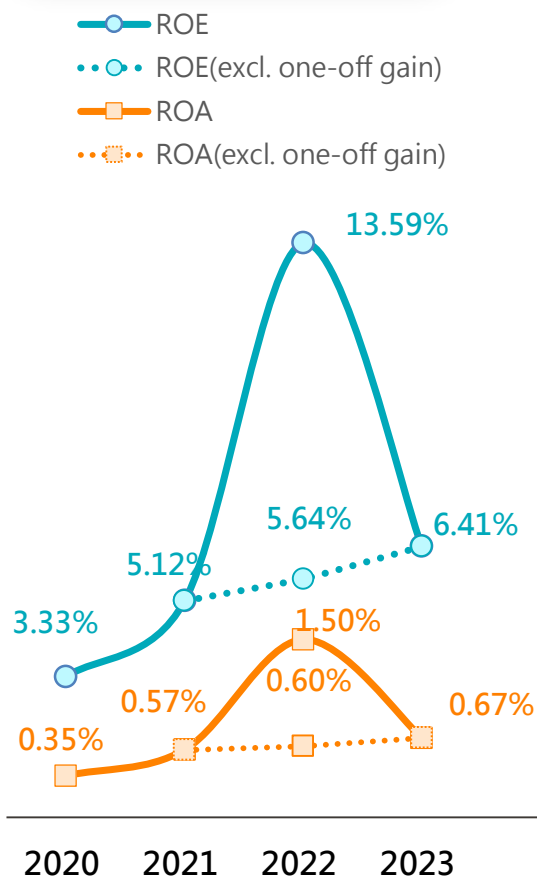
Note 1: The net profit on this page for IBT Holdings is presented on standalone base, including IBT Holdings itself and the profit from EverTrust Bank using the equity method.

Note 2: In 2024 9M, O-Bank recognized an investment income of NT\$183 million from Infinite Finance, net of amortization expenses related to Purchase Price Allocation (PPA) arising from leasing company merger. The Bank's net profit recognized from this investment amounted to approximately NT\$18 million. In 2023 9M, O-Bank recognized an investment income of NT\$221 million from Infinite Finance, net of amortization expenses related to Purchase Price Allocation (PPA) arising from leasing company merger. The Bank's net profit recognized from this investment amounted to approximately NT\$56 million.

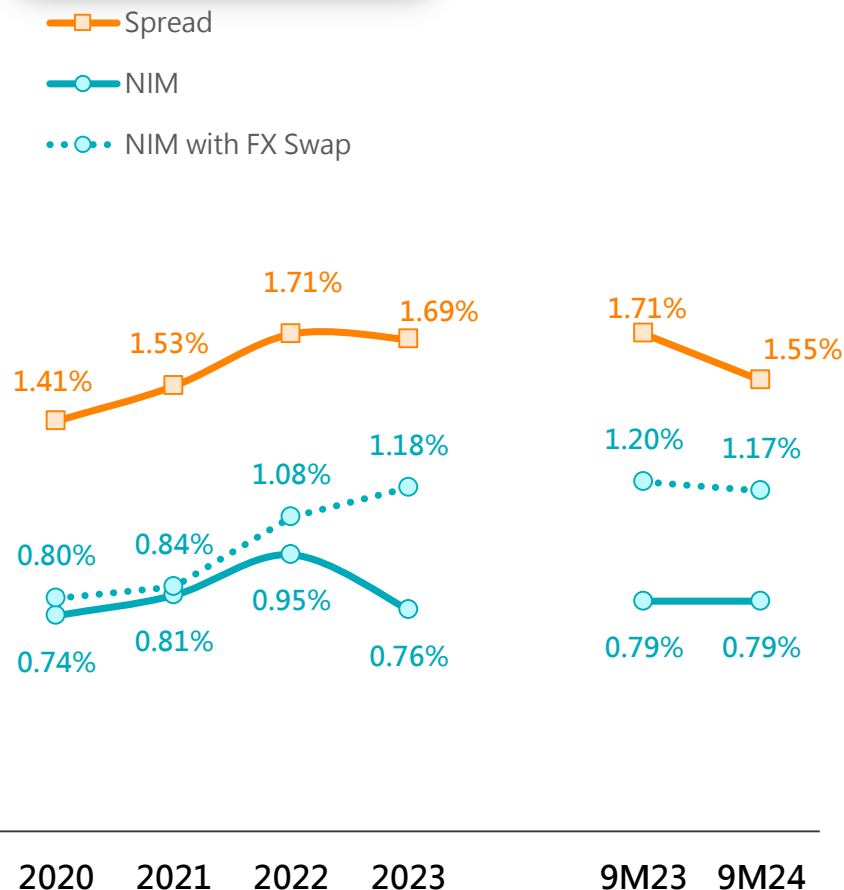
Note 3: Others include Adjustment items primarily relate to accounting principle adjustments.

02-2 Standalone Financial Results: O-Bank

ROE & ROA



NIM & Spread



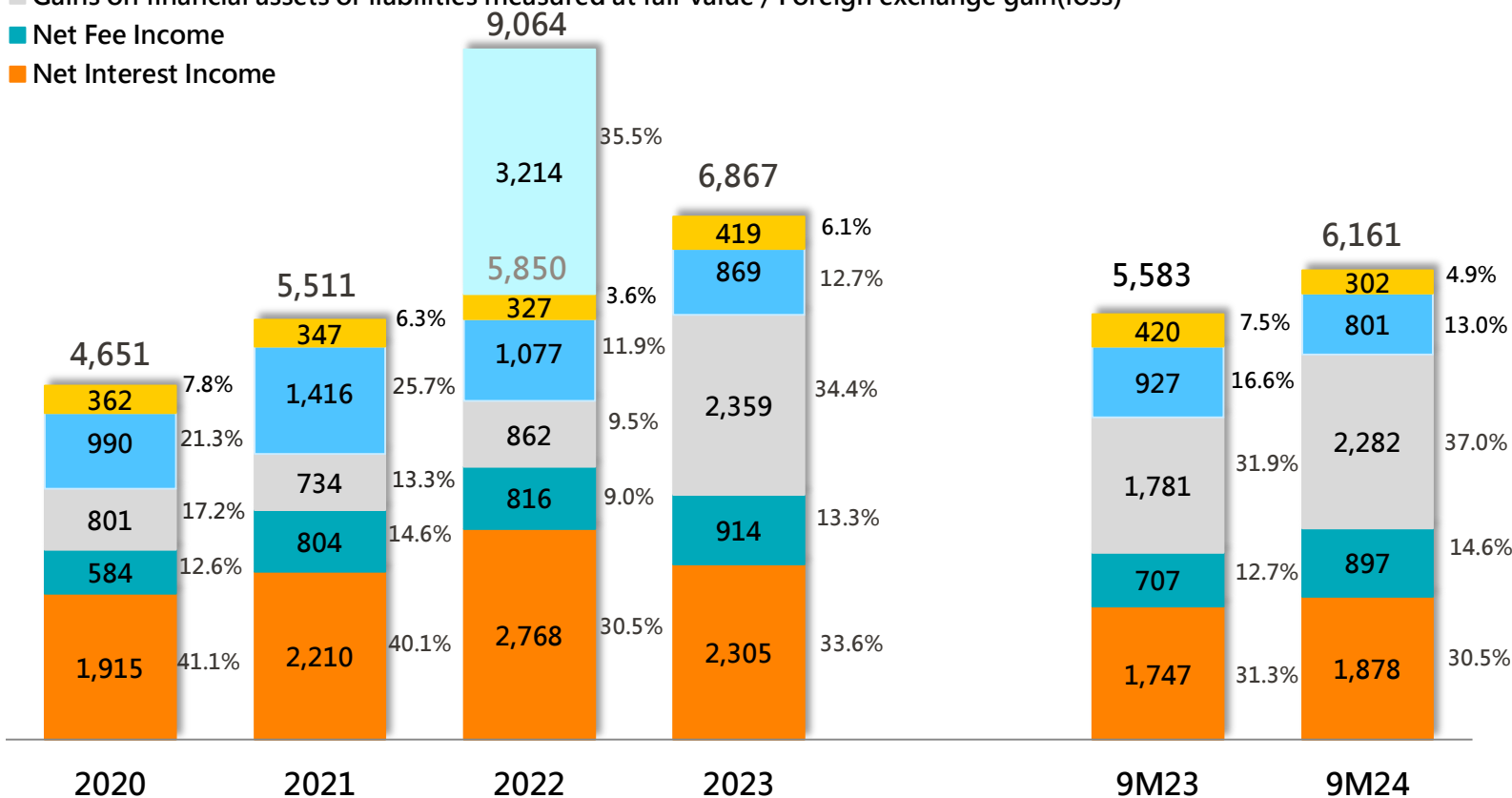
02-2 Standalone Financial Results: O-Bank

Net Revenue Breakdown

- One-off Gain
- Others
- Share of profit of associates subsidiaries and accounted for using equity method
- Gains on financial assets or liabilities measured at fair value / Foreign exchange gain(loss)
- Net Fee Income
- Net Interest Income

Both Gains from FVPL and fees from distributing financial products and Net Fee Income grew over 20% YoY

NT \$ million



Note1: In December 2022, the original subsidiary of O-Bank, IBT Leasing Co., Ltd., merged with Jih Sun International Leasing and Finance Co., Ltd. O-Bank recognized gains from the disposal of investments using equity method, as referred to in this section as an "one-off gain".

Note2: O-Bank's standalone net interest income exceeded its consolidated net interest income in 2023 and 2024 9M. This is primarily because China Bills Finance's 'net interest income' originally included net interest income from certain investment positions, which in accordance with accounting principles, was transferred to 'Gains on financial assets or liabilities measured at fair value through profit or loss' in O-Bank's consolidated statements. Coupled with CBF's rising funding costs during these periods, this led to a negative impact on the Bank's consolidated net interest income.

Standalone Financial Results: O-Bank

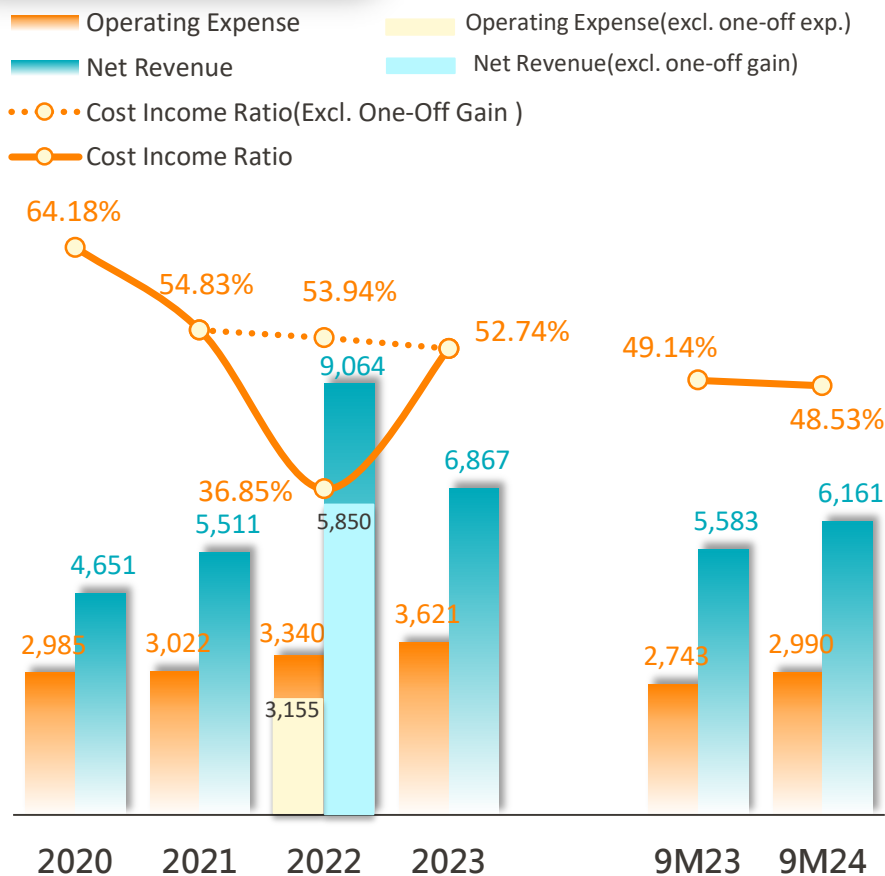
EPS achieved Record High for the same period since IPO

Cost/Income Ratio

NT \$ million

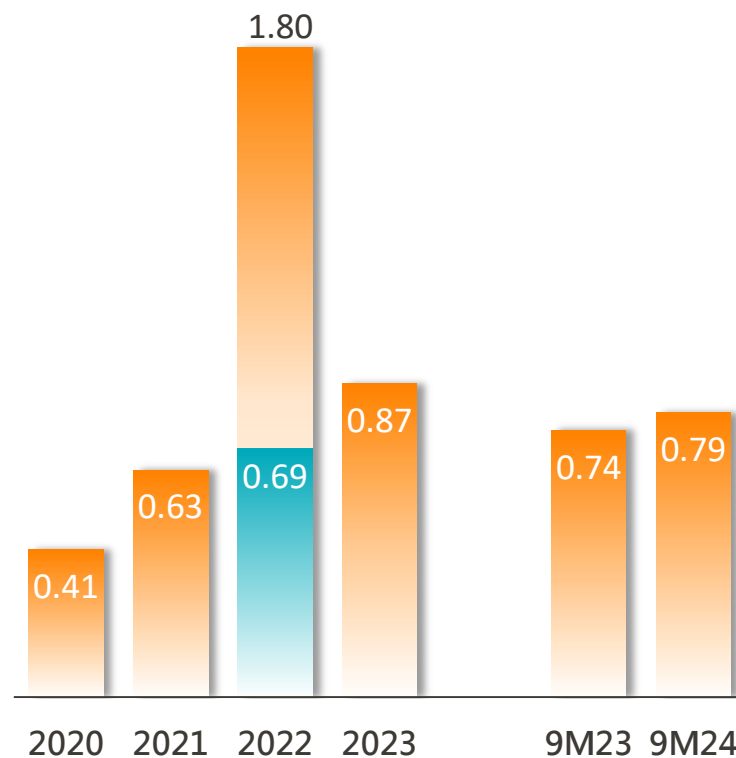
EPS

NT \$



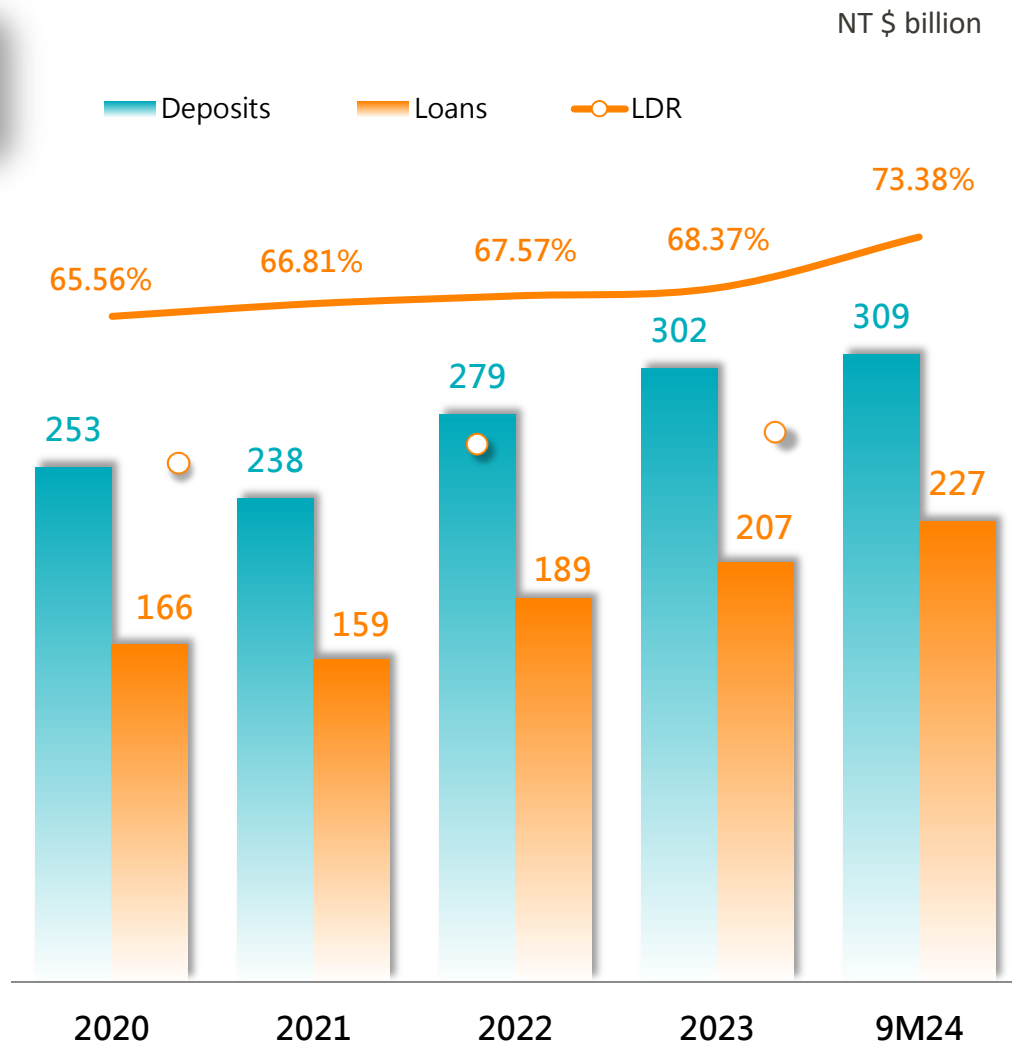
EPS (orange bar), Excl. One-off Gain (teal bar).

YoY+6.76%



02-2 Standalone Financial Results: O-Bank

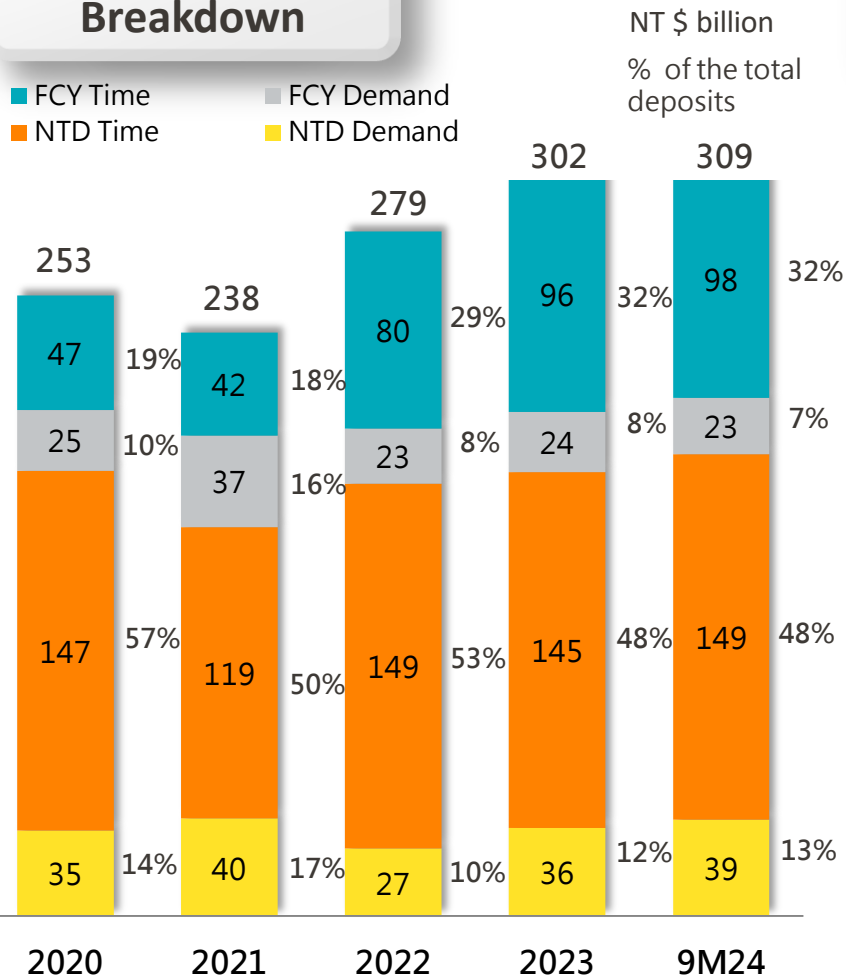
Loan & Deposit Balances



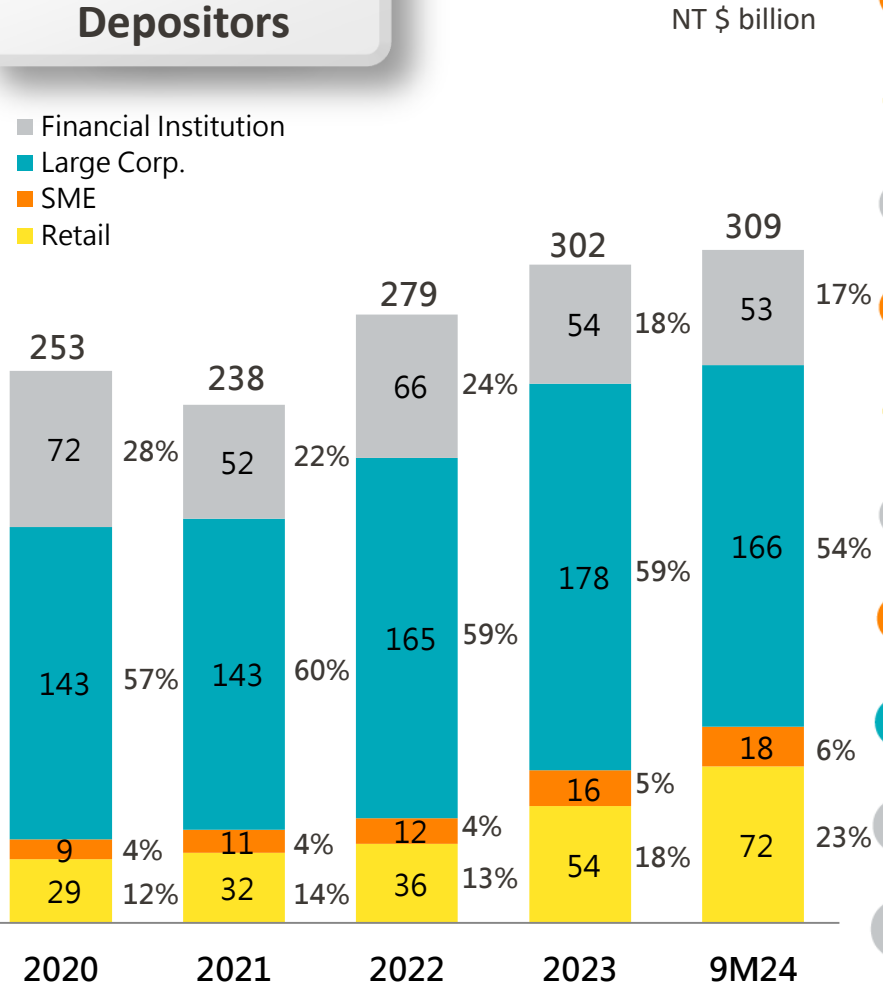
02-2 Standalone Financial Results: O-Bank

Deposit structure continued improving

Deposit Breakdown



Composition of Depositors

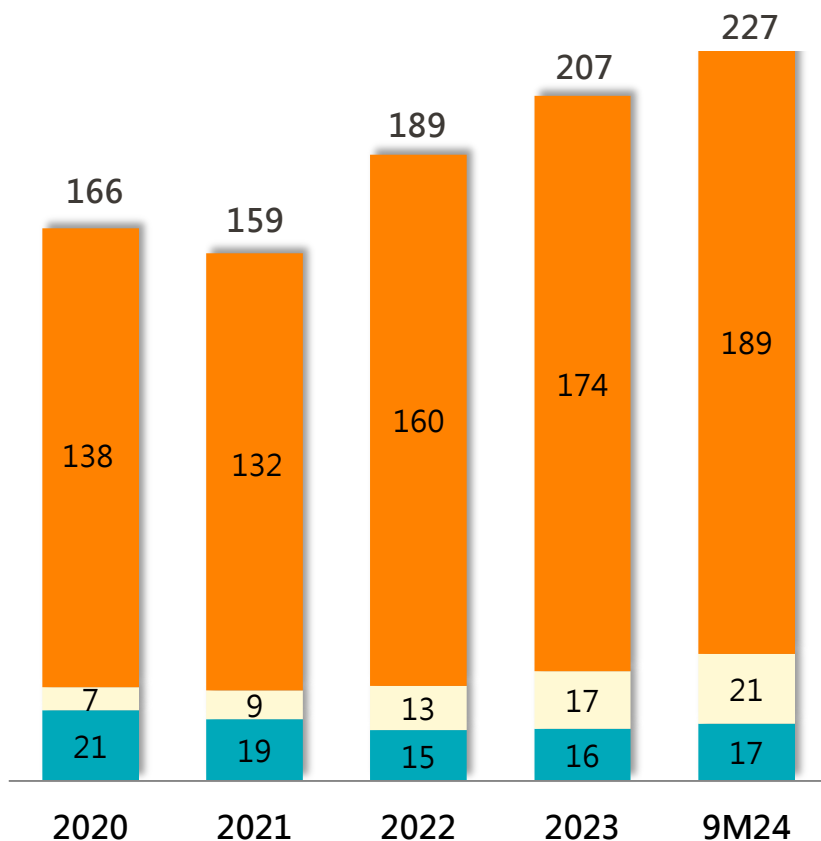


02-2 Standalone Financial Results: O-Bank

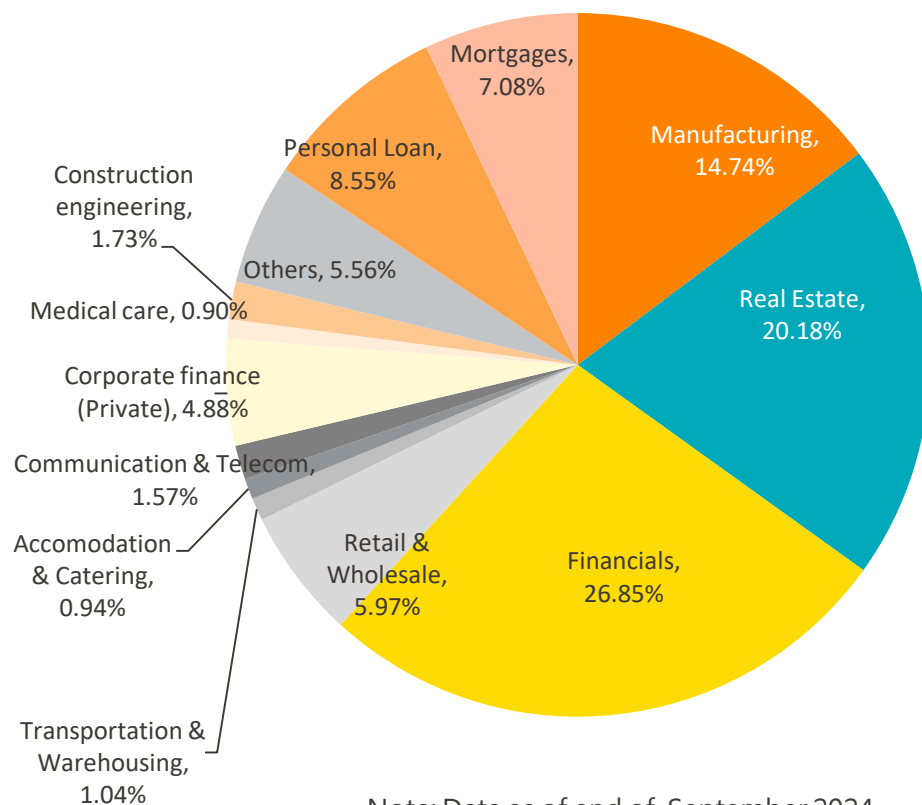
Loan Breakdown by Product

NT \$ billion

Corporate Loans Personal Loans Mortgages



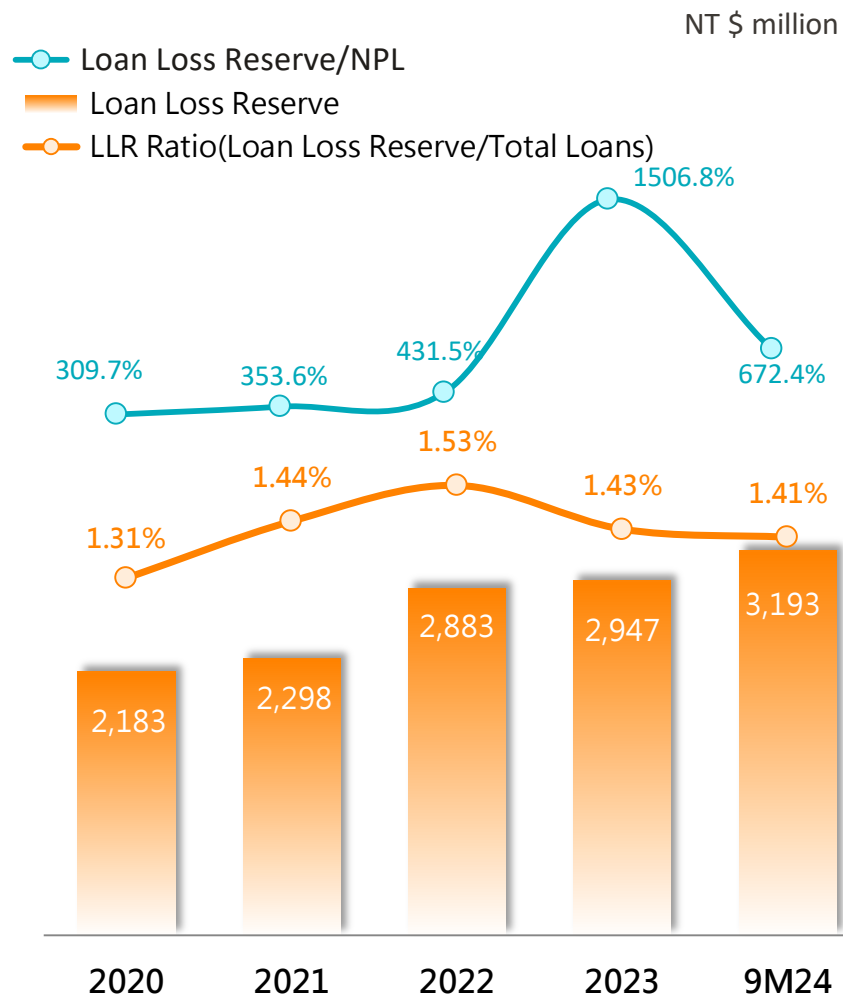
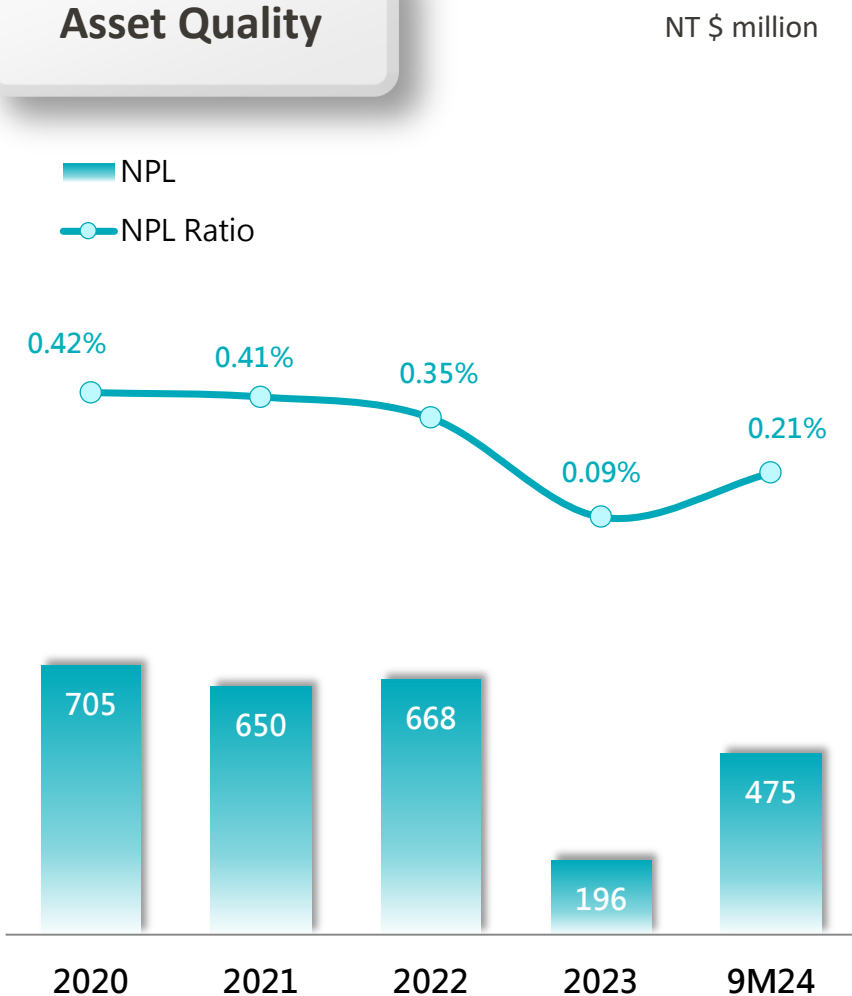
Loan Breakdown by Industry



Note: Data as of end of September 2024.

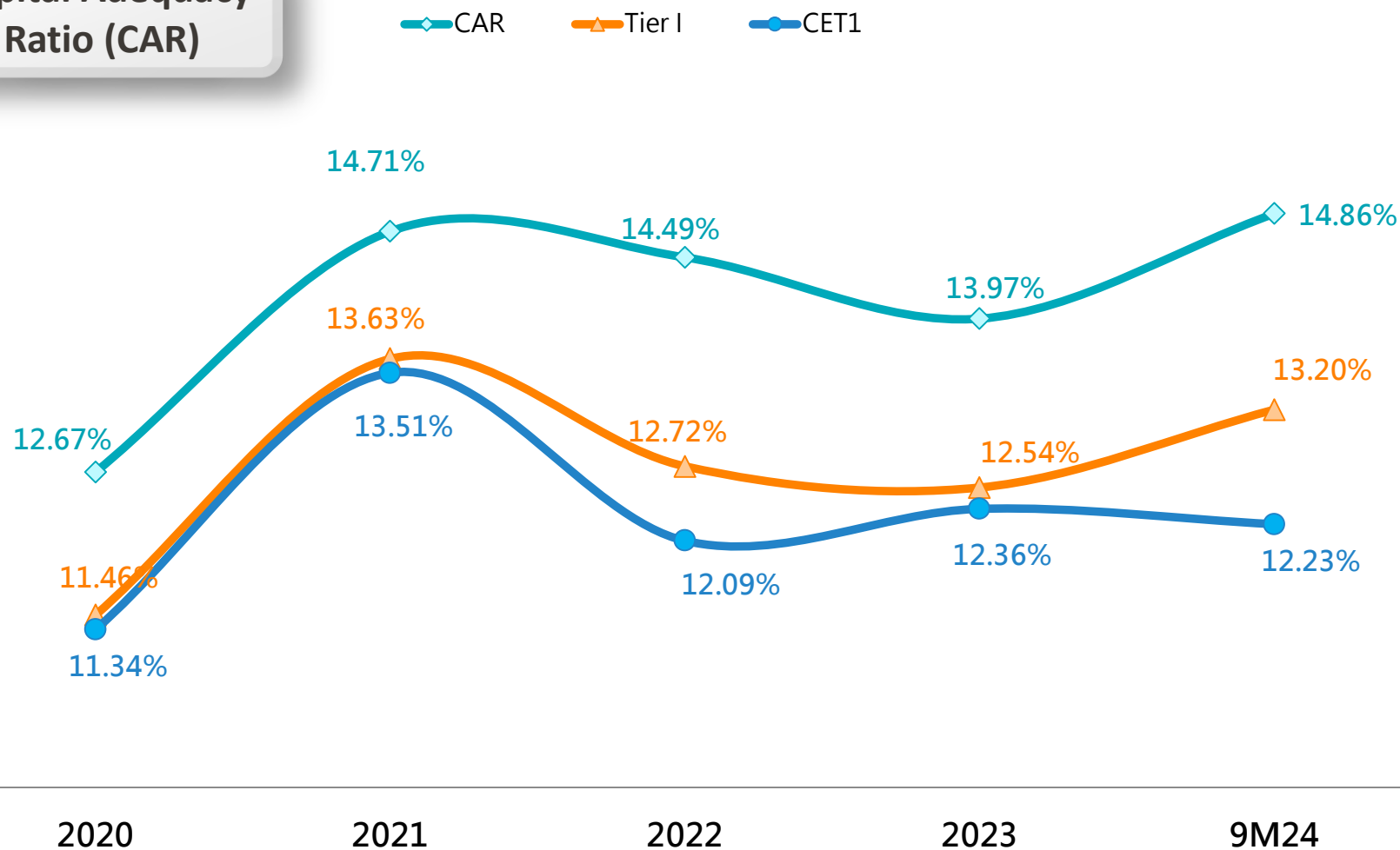
02-2 Standalone Financial Results: O-Bank

Asset Quality



02-2 Standalone Financial Results: O-Bank

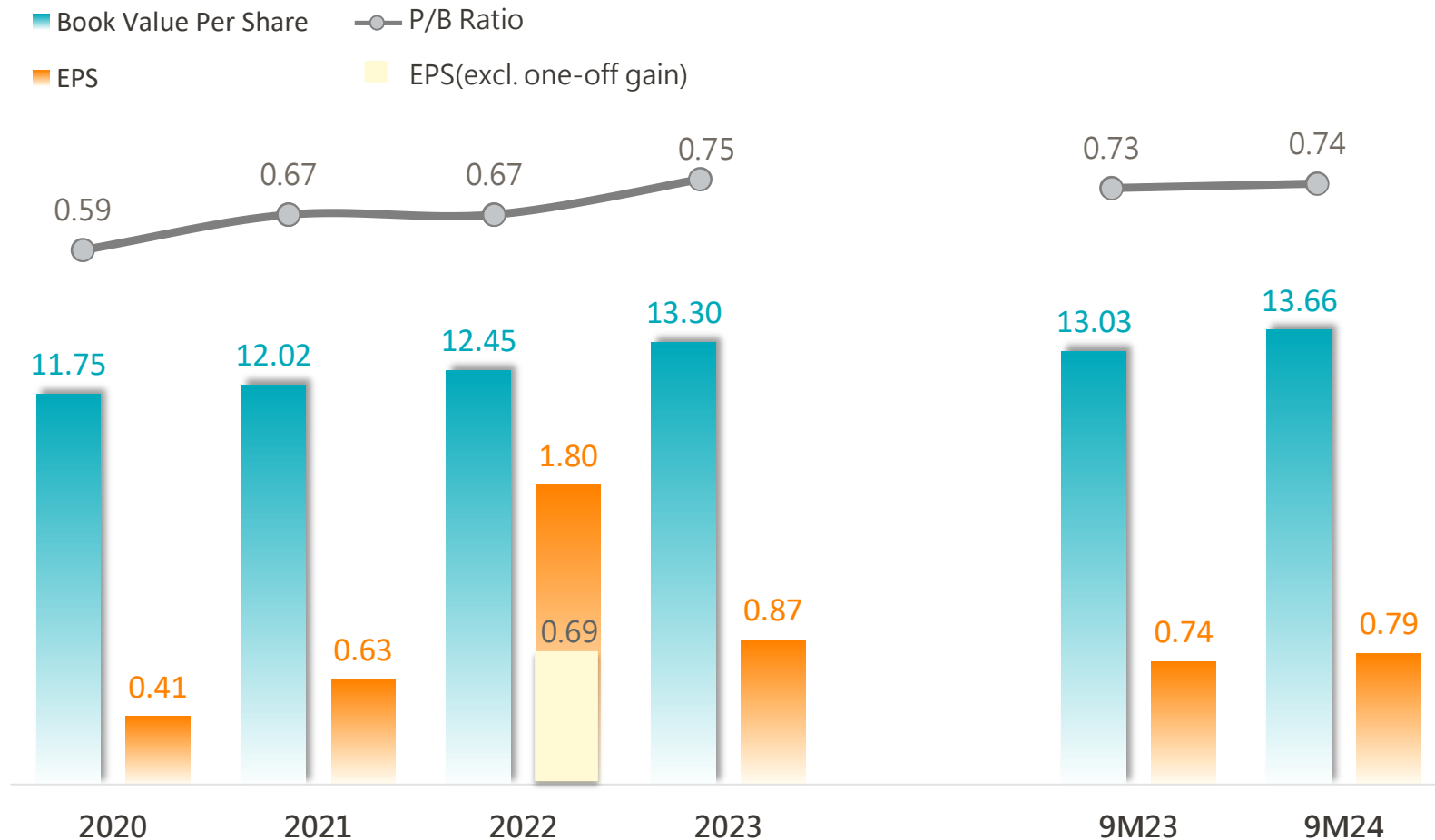
Capital Adequacy Ratio (CAR)



02-2 Standalone Financial Results: O-Bank

BV per share continued to grow

EPS/BVPS: NT \$





02-3

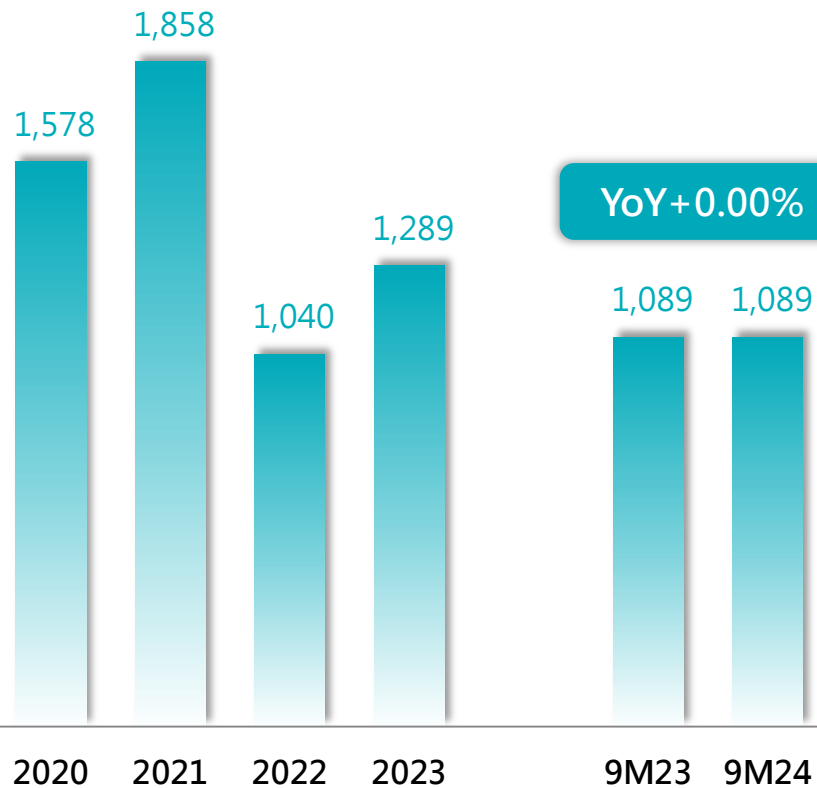
Individual Financial Results

-China Bills Finance Corp.-

Individual Financial Results: China Bills Finance Corp.

Net Profit

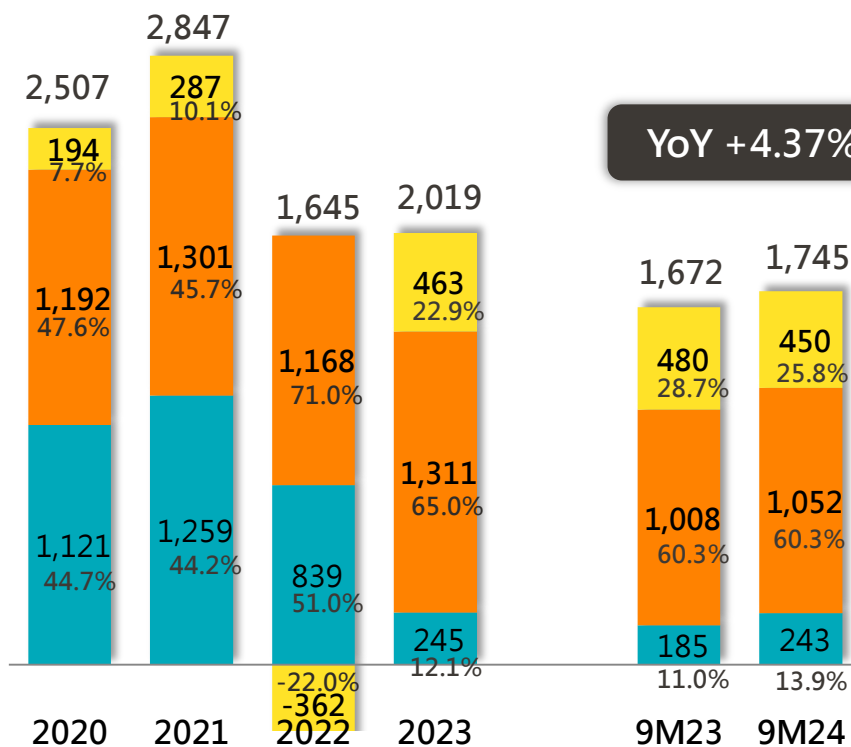
NT \$ million



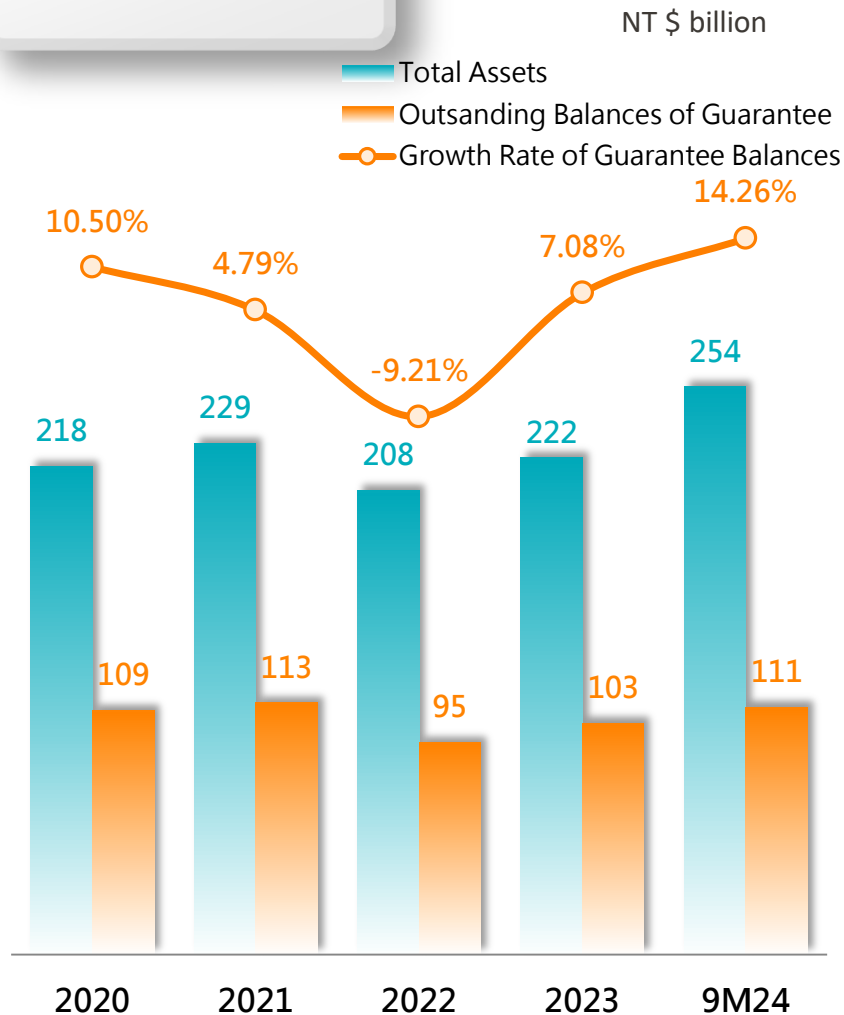
Net Revenue

NT \$ million

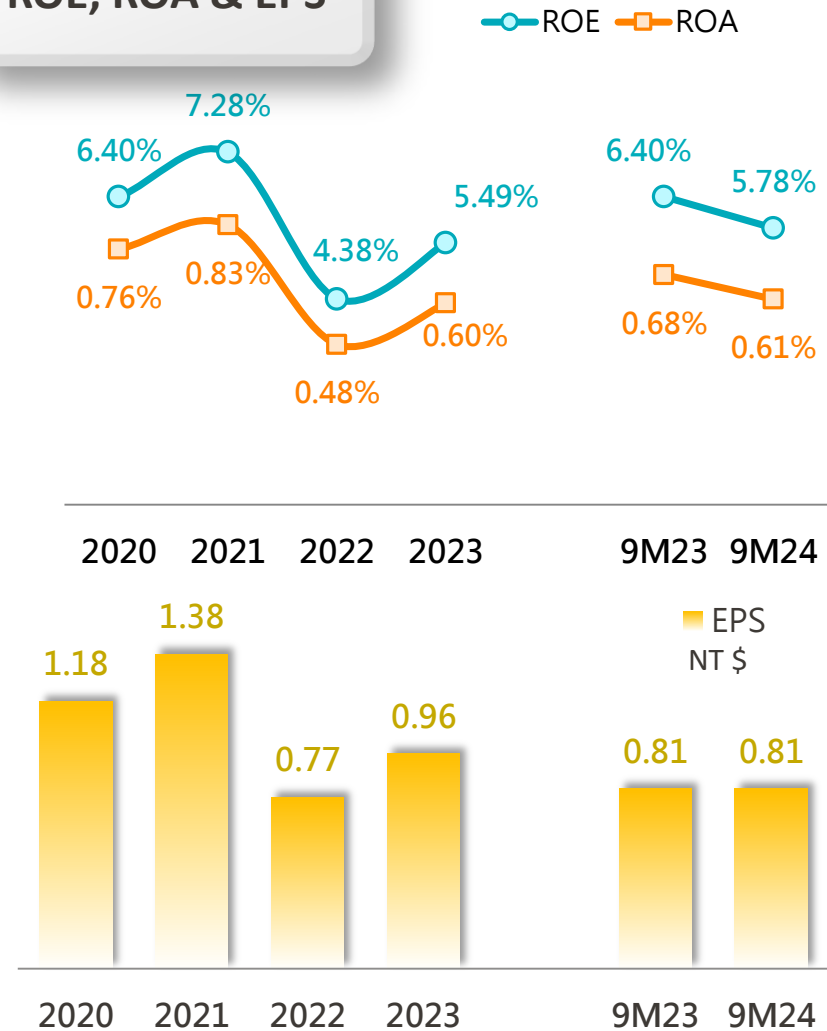
- Others
- Net Fee Income
- Net Interest Income



Assets



ROE, ROA & EPS





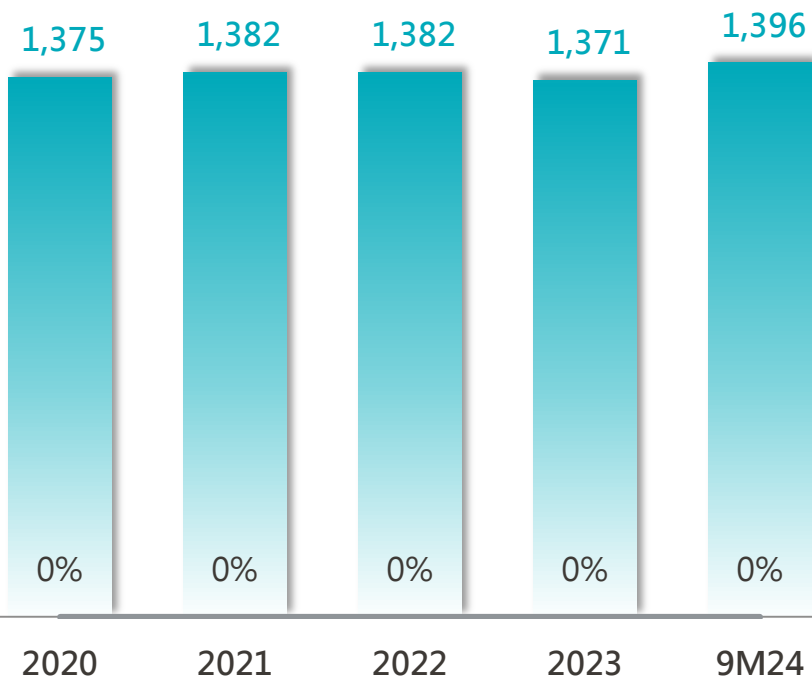
03-3

Individual Financial Results: China Bills Finance Corp.

NPL & Reserve for Guarantee Liabilities

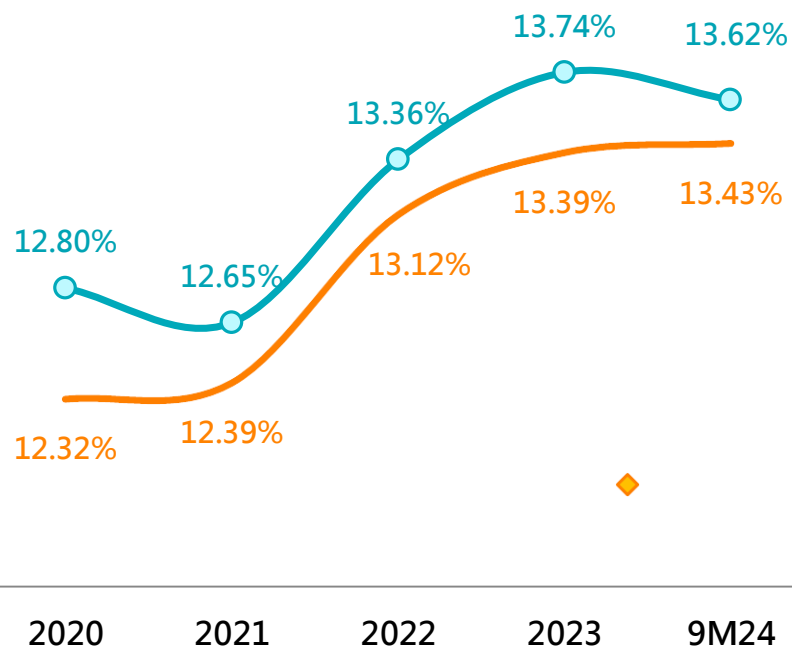
NT \$ million

Reserve for Guarantee Liabilities
NPL Ratio



CAR

CAR (Total Capital)
Tier I Capital



02-4

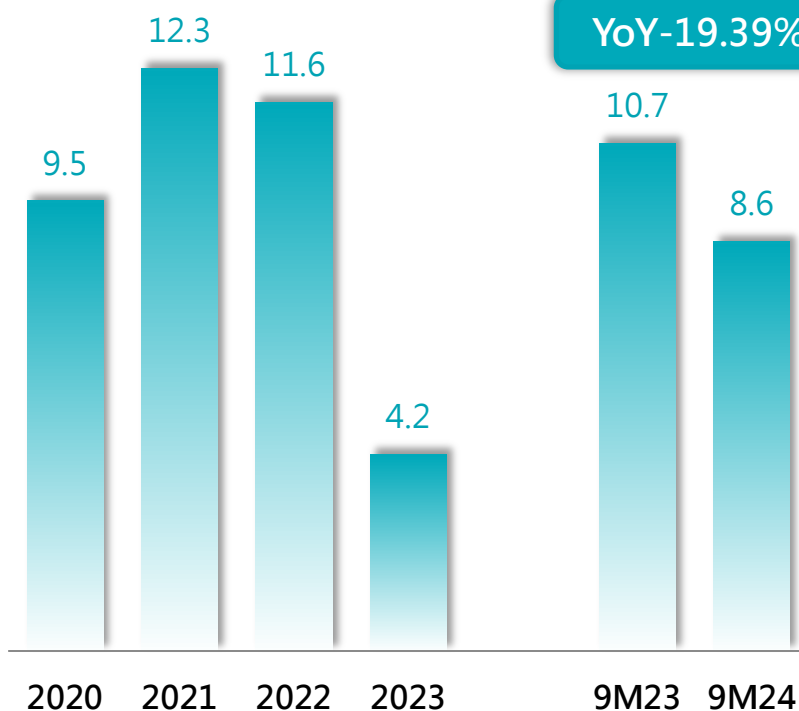
Individual Financial Results

-EverTrust Bank

Individual Financial Results: EverTrust Bank

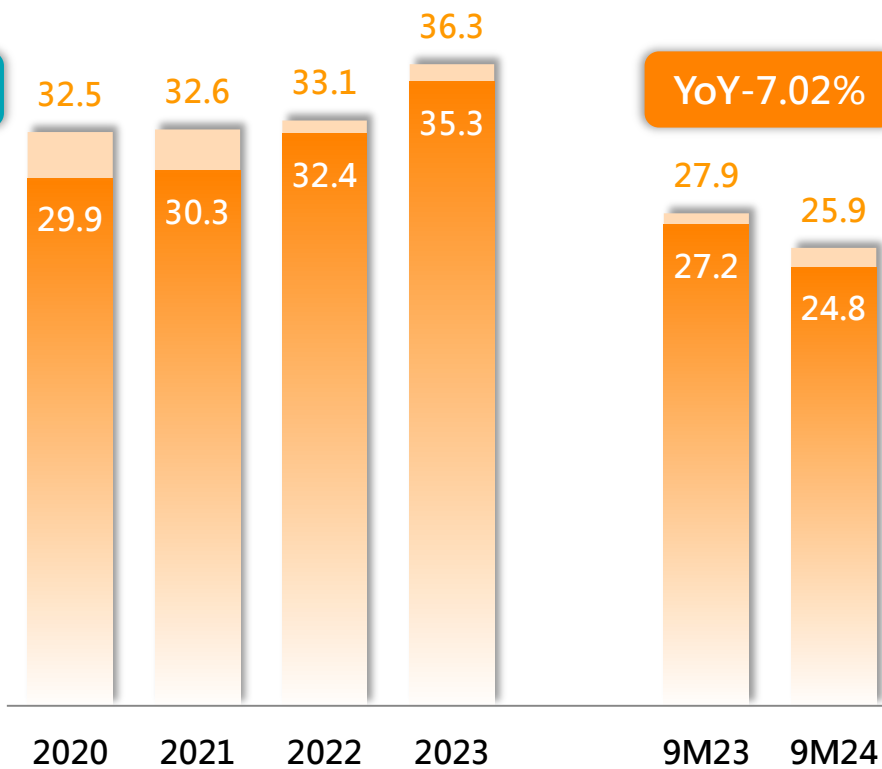
Net Profit

USD million

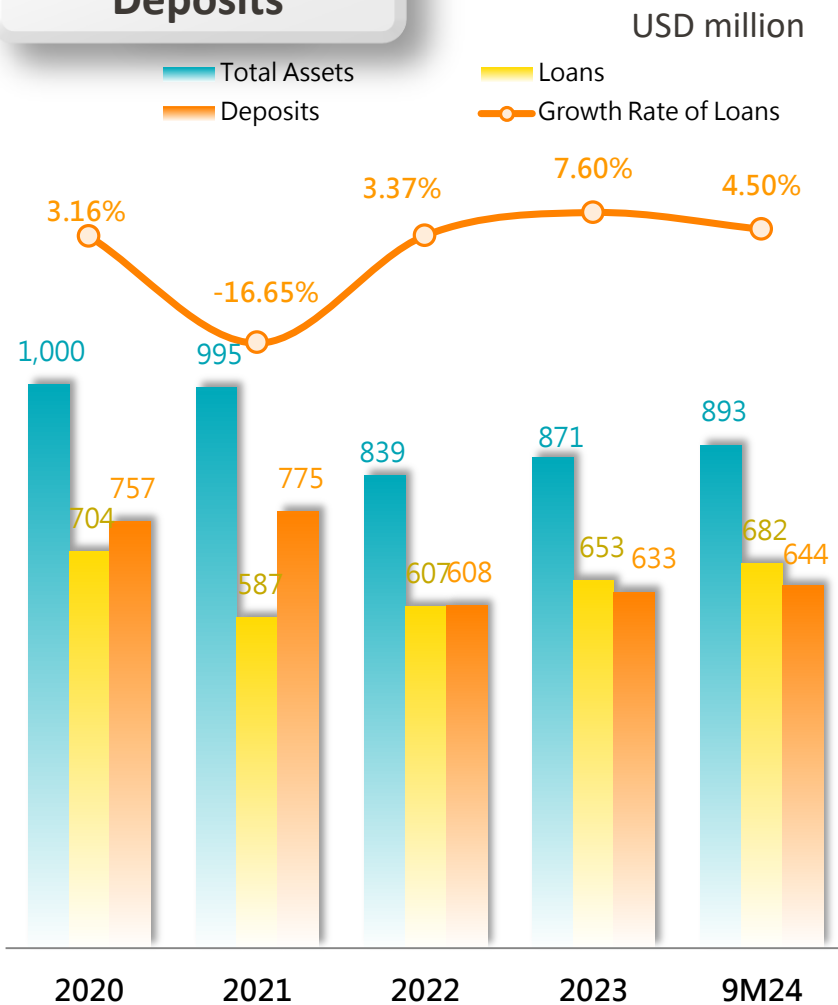


Net Revenue

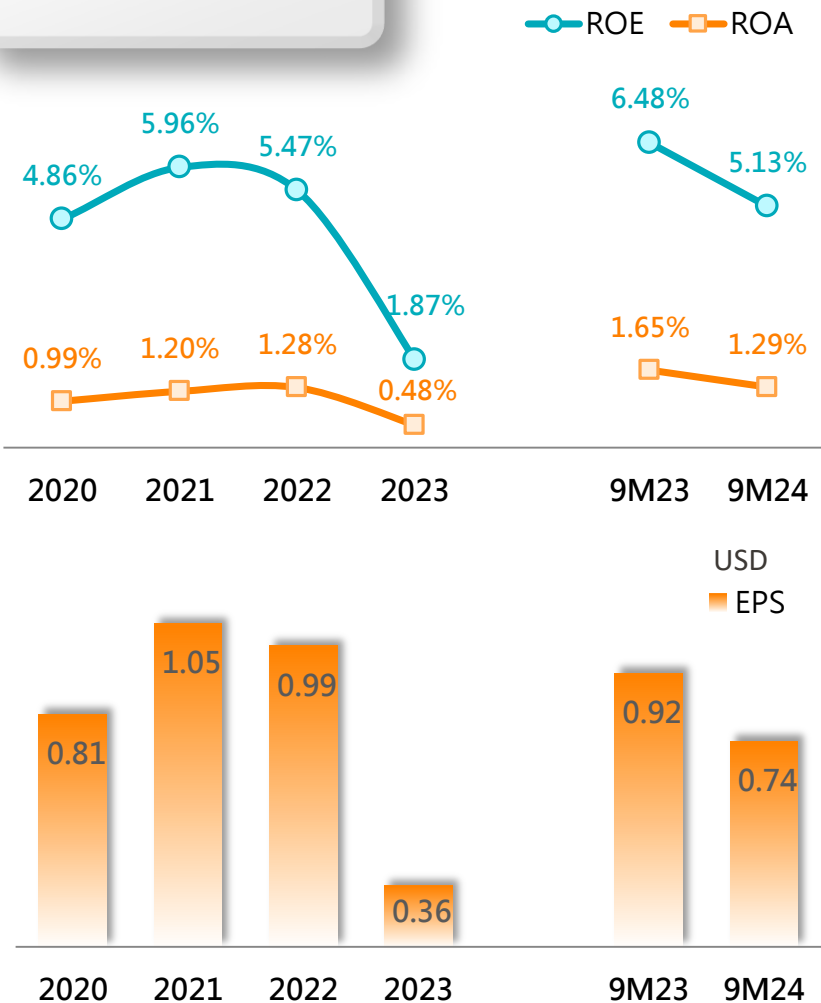
USD million

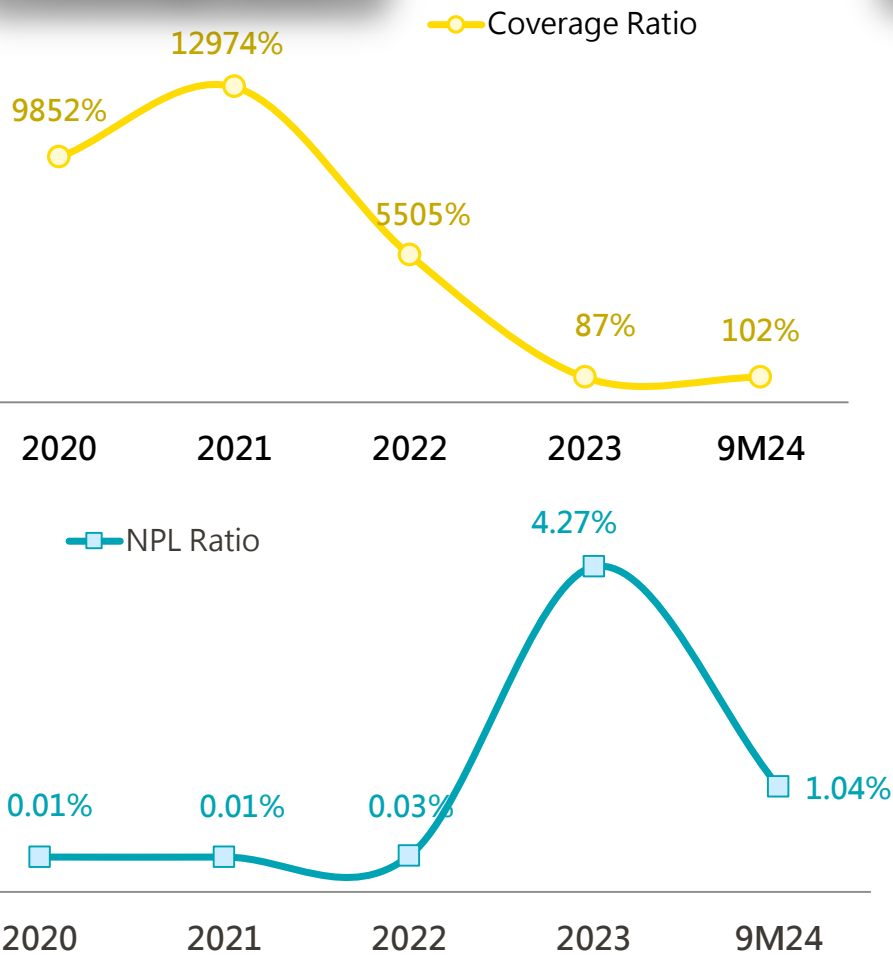


Assets, Loans & Deposits

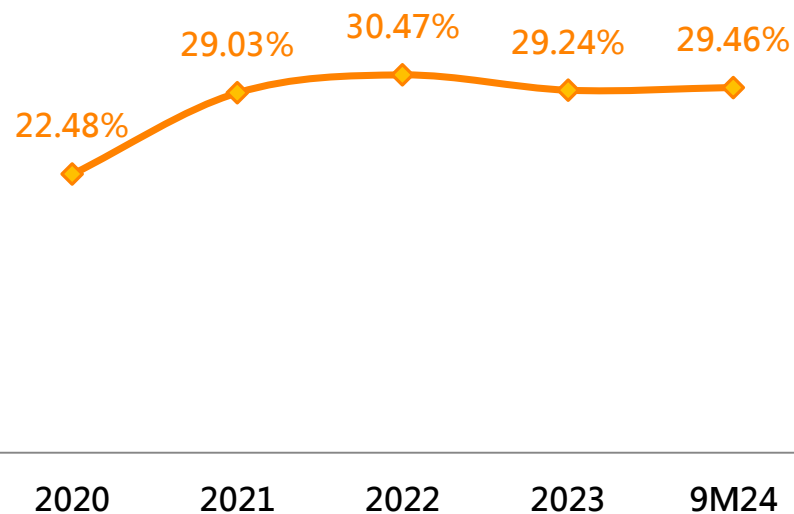


ROE, ROA & EPS



NPL Ratio &
Coverage Ratio

CAR





03

Key Strategic Focuses

03 “Boutique Digital Bank” Strategy

Grow Light-Capital Businesses

Strengthen sales of products that utilize zero or low risk-weighted capital to improve the quality of profit structures.

Optimize Deposits Structure

Focus on cultivating small business and retail deposits to improve the efficiency of asset-liability allocation.

Dig Deep

Strengthen Overall Infrastructure, Deepen Customer Relationships

Further Digital Transformation

Empower banking operations with technology, deepen data governance and applications, and commercialize scenario-based user cases.

Accelerate Overseas Expansion

Extend O-Bank Group’s footprint to Australia & Southeast Asia for better asset diversification.

Embrace Mindset of Sustainability

Incorporate banking services to implement sustainable finance and climate change mitigation measures.

03 “Boutique Digital Bank” Strategy

Grow Light-Capital Businesses

Strengthen sales of products that utilize zero or low risk-weighted capital to improve the quality of profit structures.

Optimize Deposits Structure

Focus on cultivating small business and retail deposits to improve the efficiency of asset-liability allocation.

Further Digital Transformation

Empower banking operations with technology, deepen data governance and applications, and commercialize scenario-based user cases.

- Strengthen corporate banking services platform, with a focus on low risk-weighted capital products such as TMU and trade financing.
- Enhance wealth management services platform by enriching product offerings and increasing customization capabilities.
- Deepen customer services, enlarge customer base, and strengthen integrated marketing capabilities, with the aim of becoming the main operating bank for both corporate and retail clients.
- Expand online and offline retail deposit base through channels such as salary transfer accounts and securities accounts.
- Target business owners with trade financing and wealth management needs, increase the volume of small business deposits(< NT\$ 40 million) and the duration of retention.
- Enhance asset-liability management to effectively guide internal resource allocation and reduce liquidity risk.
- Optimize and integrate core and application systems, and implement technologies such as Robotic Process Automation(RPA) and cloud deployment to enhance operational stability and efficiency.
- Expand external data sources and data technologies, expand applications of user cases, strengthen the infrastructure of data platforms, and cultivate data talents.
- Promote the commercialization of scenario-based user cases, prioritize targeting scenario business opportunities surrounding SMEs and franchisees, and emphasize on the expansion of external cooperation networks.

03 “Boutique Digital Bank” Strategy

Accelerate Overseas Expansion

Extend O-Bank Group’s footprint to Australia & Singapore for better asset diversification.

Embrace Mindset of Sustainability

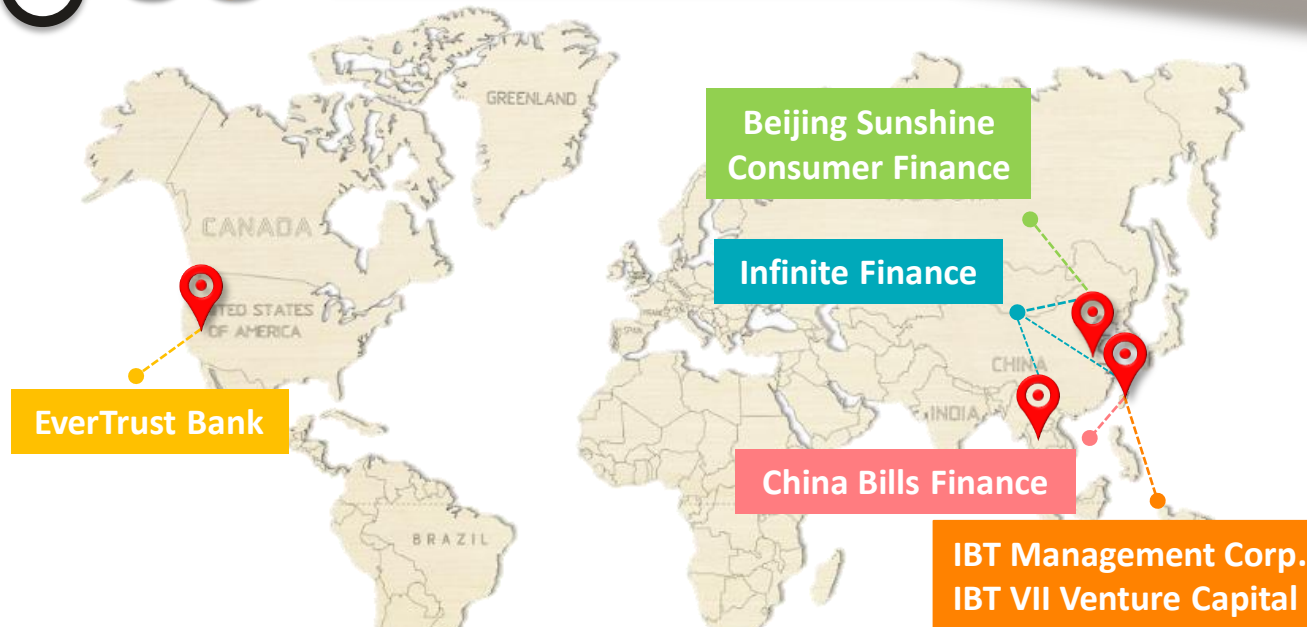
Incorporate banking services to implement sustainable finance and climate change mitigation measures.

- Leveraging resources in all of O-Bank Group, explore business and investment opportunities in Sydney and Singapore, for more diversified assets allocation and robust profit structure.
- Establish overseas expansion support measures, including the implementation of risk management mechanisms, talent development plans for corresponding capabilities.
- Proactively address climate change risk, conduct carbon emissions inventory of the Bank’s loan and investment portfolio, and implement climate risk management to carbon-intensive clients. Simultaneously, the Bank adopts an internal carbon pricing regime, and includes the carbon emissions of our investment and loan recipients into the internal pricing system in the form of carbon fees. Additionally, the Bank has set investment and loan carbon reduction targets, towards working together with clients to enhance sustainability.
- Continue to incorporate ESG risk evaluations into the decision-making processes of loan underwriting and investing, while increasing the proportion of credits to environmentally and socially friendly industries. Expand sustainable linkage loans and related bond investments.
- Continue to promote environmentally and socially-friendly financial products integrated into the Bank’s core businesses.
- Further deepen the Bank’s efforts in corporate governance, employee care, customer relationships, environmental protection, social engagement, and green finance to improve the Bank’s international ESG evaluation performance.



03

Strategic Investment Portfolio Business Overview



EverTrust Bank

Beijing Sunshine
Consumer Finance

Infinite Finance

China Bills Finance

IBT Management Corp.
IBT VII Venture Capital

EverTrust Bank (Subsidiary)

- Optimize asset portfolio and enrich product offerings to reduce the concentration risk and bolster revenue sources.
- Continue to deepen customer relationships and raise brand awareness.
- Strengthen capital efficiency and rigorously control asset quality to drive up profitability.

China Bills Finance (Subsidiary)

- Heighten risk control while cautiously monitoring changes in the markets, dynamically observe to increase trading positions to improve return on investment.
- Adjust composition of clientele, increase self-insured spread, and develop underwriting of guarantee-free business as well as RP clients.
- Increase market share in syndicated loans and project financing to diversify revenue sources.

IBTM/IBT VII VC (Subsidiary)

- Seize investment opportunities of emerging industries such as green energy, eco-friendly, high-tech, and healthcare.
- Explore overseas investment opportunities, target forward-looking early-stage projects in developed countries, and establish networks in emerging markets in Southeast Asia.

Beijing Sunshine

(Investment under Equity Method)

- Deepen B2B2C collaboration with various scenario-based platforms to bolster the consumer finance ecosystem and improve profit structures.
- Further improve risk control over platforms as well as individual consumers, promote product innovations to boost profit margin.

Infinite Finance

(Investment under Equity Method)

- Boost size and scale of existing businesses including equipment leasing, AR, vehicle installments and long-term financing, etc.
- Develop unique specialty businesses, in addition to the existing green energy businesses, venture into personal consumer installment businesses.
- To enter Southeast Asian markets with establishment of leasing entity in Thailand.



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04

Appendix: Financial Summary of O-Bank and Its Main Subsidiaries

O-Bank-Financial Summary

(NT \$ million)	3Q24	2Q24	1Q24	4Q23	9M24	9M23	YoY
Income Statement							
Interest income	3,028	3,068	2,966	2,728	9,062	8,020	13%
Interest expense	(2,360)	(2,458)	(2,366)	(2,171)	(7,184)	(6,274)	15%
Net interest income	669	610	600	558	1,878	1,747	8%
Fee income	203	247	447	207	897	707	27%
Equity in the income of investees	224	237	340	(58)	801	927	-14%
Other income	829	911	844	577	2,585	2,201	17%
Net revenue	1,926	2,005	2,231	1,283	6,161	5,583	10%
Provision expense	(180)	(215)	(90)	(38)	(485)	(406)	19%
Operating expense	(995)	(962)	(1,033)	(878)	(2,990)	(2,743)	9%
Net profit B/T	751	828	1,108	368	2,686	2,433	10%
Net profit A/T	640	681	953	349	2,275	2,143	6%
Balance Sheet							
Loans, net	223,564	218,862	212,783	203,605	223,564	205,186	9%
Deposits	304,041	310,342	301,005	297,141	304,041	293,670	4%
Total assets	409,896	420,353	400,327	390,584	409,896	387,680	6%
Total stockholders' equity	44,739	40,756	41,733	40,102	44,739	39,364	14%
Key Ratios(%)							
ROA(A/T)	0.17	0.16	0.24	0.09	0.57	0.58	
ROE(A/T)	1.32	1.71	2.33	0.85	5.36	5.56	
NPL	0.21	0.16	0.09	0.09	0.21	0.34	
Tier I	13.20	11.72	12.48	12.54	13.20	11.80	
CAR	14.86	13.68	14.39	13.97	14.86	13.32	

Note : The ROA and ROE for 4Q23-3Q24 are not annualized.

CBF-Financial Summary

(NT \$ million)	3Q24	2Q24	1Q24	4Q23	9M24	9M23	YoY
Income Statement							
Interest income	1,132	978	961	864	3,071	2,271	35%
Interest expense	(1,046)	(903)	(880)	(803)	(2,828)	(2,086)	36%
Net interest income	87	75	82	60	243	185	32%
Fee income	357	323	372	303	1,052	1,008	4%
Other income	202	25	223	(17)	450	480	-6%
Net revenue	646	423	676	347	1,745	1,672	4%
Reversal	24	(1)	(0)	(11)	23	(7)	-439%
Operating expense	(165)	(130)	(141)	(137)	(436)	(378)	15%
Net profit B/T	457	294	536	222	1,286	1,301	-1%
Net profit A/T	412	243	434	199	1,089	1,089	0%
Balance Sheet							
Total assets	254,075	237,361	231,998	222,356	254,075	217,292	17%
Total stockholders' equity	25,395	24,405	25,405	24,933	25,395	23,376	9%

ETB-Financial Summary

(USD \$ thousand)	3Q24	2Q24	1Q24	4Q23	9M24	9M23	YoY
Income Statement							
Interest income	13,937	13,765	13,284	12,644	40,986	37,602	9%
Interest expense	(5,378)	(5,513)	(5,259)	(4,526)	(16,150)	(10,373)	56%
Net interest income	8,559	8,252	8,025	8,118	24,836	27,230	-9%
Fee income	190	169	172	223	531	392	35%
Other income	27	103	416	96	545	245	122%
Net revenue	8,776	8,524	8,612	8,437	25,912	27,867	-7%
Provision expense	0	0	(436)	(15,291)	(436)	200	-318%
Operating expense	(4,400)	(4,405)	(4,424)	(2,615)	(13,229)	(12,854)	3%
Net profit B/T	4,376	4,119	3,753	(9,469)	12,248	15,213	-19%
Net profit A/T	3,090	2,908	2,650	(6,571)	8,648	10,729	-19%
Balance Sheet							
Loans, net	674,875	656,357	648,824	628,515	674,875	584,088	16%
Deposits	643,889	646,023	681,930	632,730	643,889	637,383	1%
Total assets	892,808	889,836	923,857	871,052	892,808	887,197	1%
Total stockholders' equity	231,134	225,976	223,182	220,731	231,134	224,913	3%